

Avalon Technologies Ltd

Q1FY27 Result Update

06 Aug 2026

- ✓ ~50% Y-o-Y revenue growth and 94% Y-o-Y EBITDA growth; revenue to double over FY26–29.
- ✓ Order book increased 23.4% Y-o-Y to Rs. 2,208 cr, while net working capital days improved to 117 days in Q1FY27 from 142 days a year ago.
- ✓ Management has revised FY27 guidance upwards to 26-30% from 24-27% last quarter; hence, we have kept FY27E estimates intact despite a miss in Q1.
- ✓ Robust demand, ramp-up in new verticals, and opportunities in adjacencies and new geographies led us to revise our FY28E estimates upwards.
- ✓ Hence, we retain our Buy rating with a revised multiple. However, given the run-up in price (up 45% since Q4) & high valuation, we advise staggered buying.

Rating

BUY

Maintained

1Y Target
Price

Rs. 2,115

Revised from Rs. 1,440 (47%)

CMP

Rs. 1,823

1Y Upside: 16% | 52x FY28E P/E at CMP

Estimate Update: FY27E Revenue Rs. 2,182 cr (0.0%) | FY27E PAT Rs. 172 cr (0.0%) | FY28E Revenue Rs. 2,849 cr (+2.7%) | FY28E PAT Rs. 236 cr (+2.8%) | Midas valuation multiple revised upwards to 60x (PEG of 1.3x) FY28E P/E from 42x

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Spark Result Update Reports – Rebooted!

Outlining the framework from our desk

In our new, rejuvenated approach to publishing fundamental research ideas, we aim to balance a traditional, time-tested framework with a contemporary and, hopefully, refreshing approach to stock-picking. Accordingly, our Result Update reports will be presented in four sections: **(1) Business Assessment Scores, (2) Valuation Framework, (3) Decision Tree, and (4) Stock Buzz & Influencing Factors.**

This report is underpinned by three key beliefs: (1) business assessment should be separated from valuation frameworks, enabling equity research to calibrate the mix objectively when making stock calls; (2) the decision tree we publish makes this process simple and objective, highlighting the three major factors that underpin our recommendation; and (3) reactions to “buzz” and other factors that influence price action must be identified and given due regard when timing stock calls, particularly in the current environment, where information flow is incessant.

Business Assessment Scores

To address the question of whether a company’s business can emerge as a long-term winner, we draw on Porter’s Five Forces framework to examine key aspects such as revenue models, pricing risks, market positioning, and competitive moats. Our financial analysis and estimates are anchored in our assessment of both the company’s current performance and its long-term potential. To ensure that this assessment remains objective and not influenced by subjective judgment, we employ a scoring model that captures the key drivers of business quality across five composite vectors. The resulting scores form the basis of our call on the business.

Stock Buzz & Influencing Factors

The **Buzz Chart** & Liquidity Chart track stock-specific news flow, events, and market activity to help identify **periods of elevated attention or sentiment shifts**, complementing fundamental and valuation analysis.

Valuation Framework

We have often observed how markets can make target multiples appear like the proverbial rabbits out of a hat. To avoid the temptation of retrospectively justifying valuations alongside the broader market, we returned to first principles while designing our Valuation Framework. Anchored in market, peer, and historical absolute benchmarks, our valuation scores incorporate Economic Value Added, return profiles, growth prospects, and leadership positions, mapped against relevant valuation multiples. Ultimately, the central question remains: given everything we know about the business, markets, and peers, does the current pricing appear attractive? This question forms the bedrock of stock-picking in equity research.

Decision tree

A schematic view of what we hinge our stock recommendation on. In our opinion a discerning investor identifies essence of our pitch from a limited, but reasonably exhaustive bunch of factors that can be organized as branches of a tree. The decision tree we publish makes that process simple and objective, highlighting the 3 major factors that underpin our recommendation.

Q1FY27 Results Summary (Consolidated Financials)

(In Rs. cr)

Description	Q1FY27	Q4FY26	Q1FY26	Q-o-Q	Y-o-Y	Midas Est.	Beat/Miss
Net Sales	484.4	479.9	323.3	0.9%	49.8%	500.0	-3.1%
RM Cost	316.5	318.3	208.5	-0.6%	51.8%		
Gross Profit	167.9	161.6	114.8	3.9%	46.3%		
Gross Margin	34.7%	33.7%	35.5%	99 bps	-85 bps		
Operating & Manufacturing Expenses	26.6	27.3	21.6	-2.8%	23.2%		
Employee Cost	83.4	77.4	63.4	7.7%	31.6%		
EBITDA	58.0	56.9	29.9	1.9%	93.9%	61.5	-5.8%
EBITDA Margin	12.0%	11.8%	9.2%	11 bps	272 bps	12.3%	-34 bps
Other Income	2.8	11.9	1.7	-76.4%	70.0%		
Depreciation	8.6	8.3	8.5	3.2%	1.3%		
EBIT	52.2	60.5	23.1	-13.7%	126.2%		
EBIT Margin	10.8%	12.6%	7.1%	-183 bps	364 bps		
Interest	3.5	4.2	3.8	-17.8%	-8.2%		
PBT	48.7	56.3	19.3	-13.4%	152.4%		
Tax	13.9	15.1	5.1	-8.2%	172.3%		
Tax Rate	28.5%	26.9%	26.4%	160 bps	208 bps		
Adj PAT	34.9	41.2	14.2	-15.3%	145.3%	39.5	-11.7%
PAT Margin	7.2%	8.6%	4.4%	-138 bps	280 bps	7.9%	-70 bps
EPS	5.2	6.1	2.1	-15.3%	145.3%	5.9	-11.8%

Revenue Y-o-Y 49.8% Led by 141% growth in clean energy	PAT Margin 7.2% +280 bps Y-o-Y -138 bps Q-o-Q	PAT vs Est. -11.7% Due to miss on revenues & lower-than-expected other income	EBIT Margin 10.8% +364 bps Y-o-Y due to operating leverage
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Source: Company, Spark PWM Pvt. Ltd.

Q1FY27 Conference Call – Key Takeaways

Financial highlights of Q1FY27

- Avalon reported revenue of Rs. 484.4 cr in Q1FY27, registering robust Y-o-Y growth of 49.8% and 0.9% Q-o-Q, led by broad-based traction across clean energy, industrials, mobility and medical segments. The company reported its eighth consecutive quarter of growth.
- Gross margin stood at 34.7%, within the guided range of 33–35%. Management highlighted that tariff-related pass-through had an optical impact of ~85 bps on EBITDA margin, while underlying profitability remained healthy.
- EBITDA grew 93.9% Y-o-Y and 1.9% Q-o-Q to Rs. 58.0 cr, with EBITDA margin improving to 12.0% from 11.8% in Q4FY26, driven by operating leverage and scale benefits.
- PAT surged 145.3% Y-o-Y to Rs. 34.9 cr but declined 15.3% Q-o-Q. PAT margin improved 280 bps Y-o-Y to 7.2%, aided by stronger operating performance and improved capital efficiency.
- Net working capital days improved sharply to 117 days in Q1FY27 from 142 days in Q1FY26, supported by lower receivable days and inventory optimization, as more programs entered the execution phase.
- Net debt stood at Rs. 24 cr as of Q1FY27, with a net debt-to-equity ratio of 0.03x.

Business developments & Growth drivers

- On footprint, the new Chennai plant catering to domestic demand is complete and will start commercial production in Q2FY27, as mentioned by management. The company is also in the process of acquiring a large land parcel in Chennai to support the next decade of growth.
- Management highlighted steady progress across multiple new programs built over the last 2–3 years, with several projects transitioning from prototype/testing to commercial production across its three growth engines – existing business, new program wins, and expanding pipeline.
- In semiconductor equipment manufacturing, Avalon increased its allocation with one of the world's leading vapor-fabrication equipment suppliers, expanding from power box assemblies into additional products, with revenue commencing from both HVDC and semiconductor equipment and production ramping over the coming quarters.
- In aerospace, the company secured incremental box-build business with a leading aerospace company, further strengthening its export engagement, and indicated one additional box-build vertical (within existing capabilities) may be announced over the next two quarters.
- Management added that the company is expanding its presence into Southeast Asia and Europe, broadening its geographical footprint.

Operational highlights of Q1FY27

- Clean energy contributed 29% of Q1FY27 revenue and surged 141% Y-o-Y, aided by continued ramp-up in energy storage system programs. Industrial segment contributed 32% of revenue and grew ~49.8% Y-o-Y, driven by continued ramp-up in automation, power systems, and industrial processing programs.
- Mobility contributed 25% of revenue and clocked 44% Y-o-Y growth, led by successful railway and aerospace programs, which contributed 15% & 8% of revenue, respectively. However, Communication revenue fell 40% Y-o-Y.
- Box-build contribution increased to 60% in Q1FY27 from 56% in Q1FY26, reflecting deeper customer integration, vertical integration strategies and increasing focus on high-value complex manufacturing.
- Order book grew 23.4% Y-o-Y to Rs. 2,208 cr, with additional long-term contracts worth Rs. 1,246 cr executable over 14–36 months, providing strong medium-term revenue visibility.
- India manufacturing operations contributed 72% of Q1FY27 revenue and delivered an EBITDA margin of 16.7% and PAT margin of 11.1%. U.S. manufacturing losses narrowed to ~Rs. 4 cr in Q1FY27 from ~Rs. 14 cr two years ago, with management targeting EBITDA breakeven in the latter part of FY27.

Outlook

- Management indicated that the demand remains healthy across industrials, mobility, clean energy, aerospace & communication verticals, with customer engagements growing across India, the US, Southeast Asia & Europe.
- The company noted that supply-chain realignment continues to position India as a credible and competitive manufacturing destination, aiding additional business wins from US customers and improving export opportunities for Indian manufacturing.

Revenue

- Avalon raised its FY27 revenue growth guidance to ~26–30% (from the earlier 24–27%), with trailing twelve-month revenue already crossing the earlier FY24–27 doubling target (~Rs. 1,734 cr) nearly a year ahead of schedule.
- Management remains confident of doubling revenue from Rs. 1,603 cr in FY26 to ~Rs. 3,200 cr by FY29, supported by a healthy order book, ongoing ramp-up of new programs, and continued customer additions.

Margins

- Management reiterated gross margin guidance of 33–35% and indicated that operating leverage benefits are expected to continue as revenues scale further.
- US manufacturing contribution is expected to settle at ~20% of total revenue over the coming years with gradual margin improvement, while India manufacturing continues to remain the primary profitability driver.

Avalon Technologies Ltd – Q1FY27 Result Update

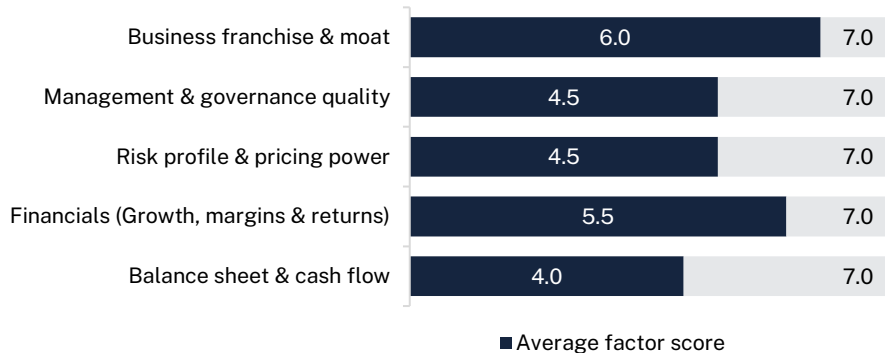
CMP
Rs. 1,823

Rating
BUY

Avalon Technologies Ltd - Our Commentary On Results

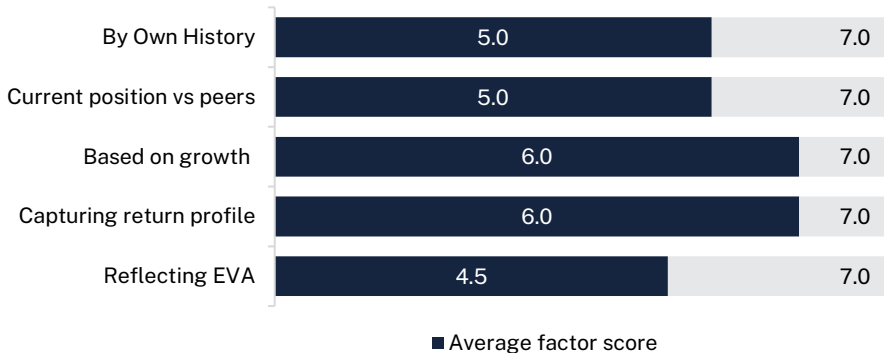
- Q1FY27 revenue growth of 49.8% Y-o-Y was driven by 141% Y-o-Y growth in clean energy and 49.8% Y-o-Y growth in industrials, partially offset by a 40% decline in communication revenues.
- India manufacturing delivered an EBITDA margin of 16.7% and a PAT margin of 11.1% during the quarter. The brownfield expansion for domestic demand in Chennai is operational, while EN 15085-2 certification (railway welding) was received during the quarter.
- Revenue growth guidance for FY27 was revised upwards to 26–30% from 24–27% last quarter. The company plans to expand its manufacturing footprint in Chennai while maintaining return ratios.

Business Assessment Scores*



■ Average factor score

Valuation Framework*



■ Average factor score

Financials and Estimates Summary

Particulars (Rs. cr)	Revenue	EBITDA	EBITDA %	PAT	EPS	RoE %	RoCE %	PE	EV/EBITDA
FY24	867	63	7.2	28.0	4.3	5.1	5.6	436.4	196.2
FY25	1,098	115	10.5	63.4	9.6	10.4	11.5	192.5	106.7
FY26	1,603	173	10.8	112.9	16.9	15.6	15.4	108.1	71.1
FY27E	2,182	269	12.3	171.8	25.6	19.2	21.1	71.1	45.4
FY28E	2,849	360	12.6	236.1	35.2	20.9	23.7	51.7	33.8

06 Aug 2026

Industry Electrical Equipment

Key Stock Data

Bloomberg	AVALON IN
Shares o/s (cr)	6.7
Market Cap (Rs. cr)	12,214
52-wk High/Low	Rs. 1,859 – Rs. 777
20D ADV (ln '000)	164.1
Index	MICROCAP
F&O	N

Latest Shareholding (%)

	Jun 26	Mar 26	Dec 25
Promoters	44.4	44.4	44.4
Institutions	32.5	32.6	33.0
Public	23.1	23.0	22.6
Pledge	0.0	0.0	0.0

Stock Performance (%)

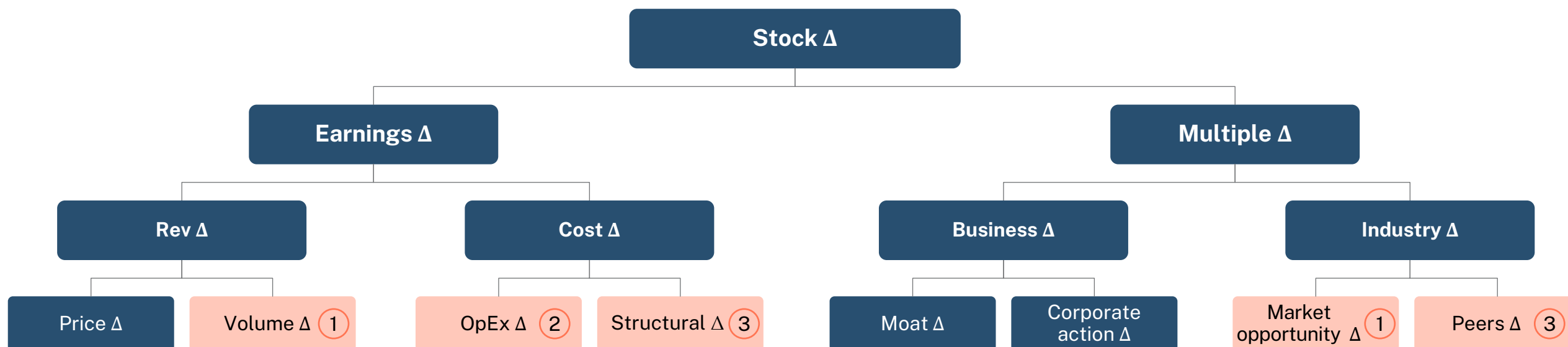
	1M	3M	12M
AVALON IN	2.0	55.9	113.1
MICROCAP250	2.5	11.5	10.0

Source: Company reports, Bloomberg, Midas Research

Decision Tree – Stock call

CMP
Rs. 1,823

Rating
BUY



1 Reasoning 1

- Management's guidance of doubling revenue in three years, which we believe will be achieved in two years, is supported by the ramp-up of the U.S. industrial & defence business, traction in clean energy & domestic demand, entry into new geographies such as Southeast Asia & Europe, new verticals such as semiconductors, and the ramp-up of pilot projects.
- ESDM industry is likely to grow at 27% CAGR over FY24–30, while the U.S. clean energy business is projected to grow at 28% CAGR over FY24–27. The order book is up 23% Y-o-Y, aided by brownfield expansion in Chennai. Fixed-asset turns of ~8–9x enable the company to scale revenues with minimal incremental capex while maintaining return ratios.
- Hence, we estimate a 33.3% revenue CAGR over FY26–28E.

2 Reasoning 2

- The U.S. arm remains loss-making, reporting losses of ~Rs. 4 cr in Q1FY27 due to low utilization. However, we expect it to break even in the medium term as the expanded pipeline translates into higher volumes.
- Operating leverage in India and a higher share of complex box-build and aerospace programs should position Avalon for ~180 bps EBITDA margin expansion.

3 Reasoning 3

- Growth is funded via internal accruals vs external funding for some peers. Low leverage (0.3x D/E; ~Rs. 183 cr debt in FY26) vs management's 0.8–1.0x comfort range provides ~Rs. 400–500 cr of debt headroom. Existing infrastructure can support ~Rs. 3,200 cr of revenue, allowing operating leverage to drive RoE from 16% in FY26 to 21% by FY28E.
- Avalon deserves a premium valuation, supported by superior earnings growth (44% EBITDA CAGR vs. 35% for peers) and stronger profitability (RoE of 21% vs. 13% for peers).
- Accordingly, we assign a 60x P/E multiple (implying a PEG of 1.3x, in line with peers).

Change in Estimates

Context: Considering robust demand in the coming quarters, a stronger H2 than H1, and the upward revision in guidance, we have maintained FY27E estimates and revised FY28E revenue and PAT estimates upwards by 2.7% & 2.8%, respectively.

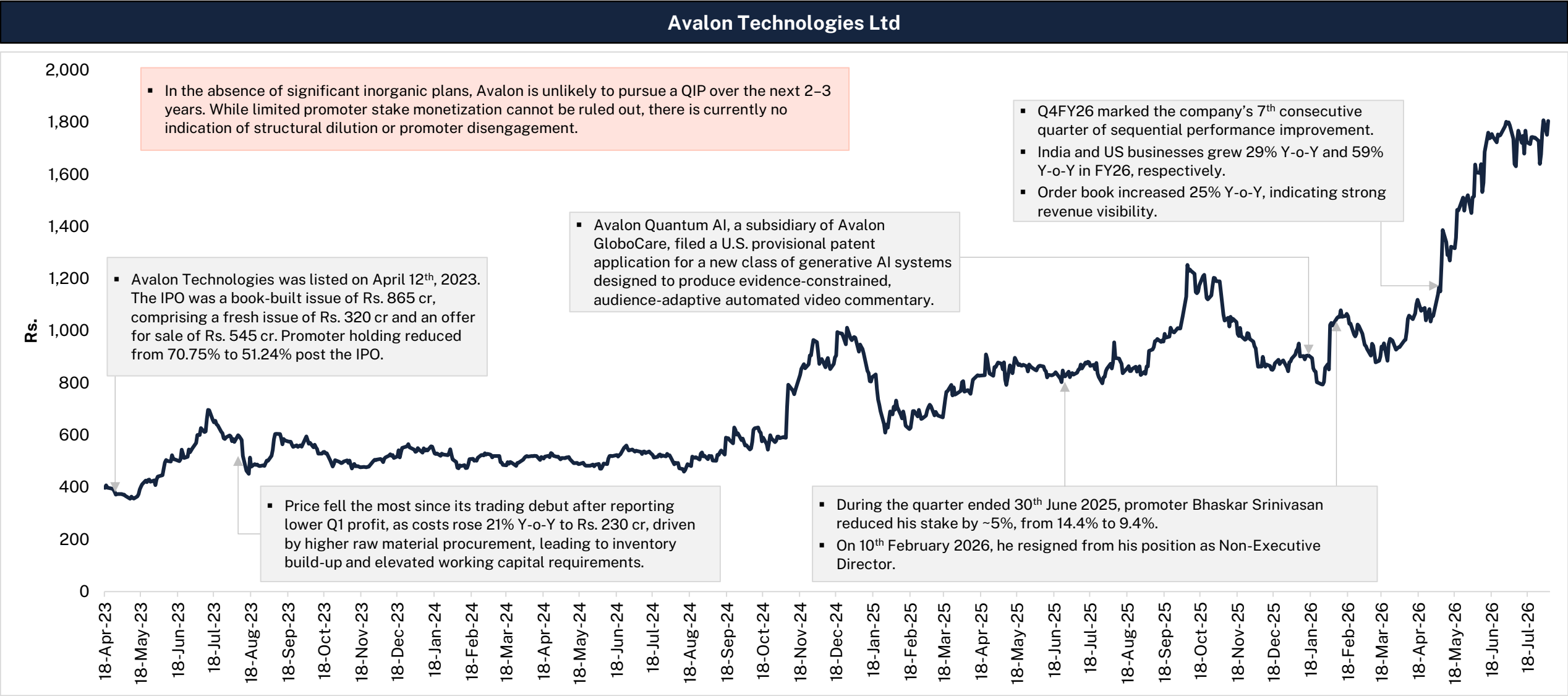
	New estimates		Old estimates		Change	
Description	New FY27E	New FY28E	Old FY27E	Old FY28E	Chg FY27E	Chg FY28E
Net Sales (Rs. cr)	2,182	2,849	2,182	2,773	0.0%	2.7%
EBITDA (Rs. cr)	269	360	269	350	0.0%	2.7%
EBITDA Margin	12.3%	12.6%	12.3%	12.6%	0 bps	0 bps
Adj PAT (Rs. cr)	172	236	172	230	0.0%	2.8%
PAT Margin	7.9%	8.3%	7.9%	8.3%	0 bps	1 bps
EPS (Rs.)	26	35	26	34	0.0%	2.8%

Why estimates were revised: Traction in the clean energy segment, ramp-up in pilot projects, a robust order book of Rs. 2,208 cr for 14 months, additional long-term contracts worth Rs. 1,246 cr executable over 14–36 months, and entry into new geographies and verticals have prompted us to revise our FY28E estimates upwards.

Valuation Summary	Target Multiple	Target EPS	1Y TP	PEG Ratio	1Y Upside
	60x FY28E P/E Revised from 42x	Rs. 35 FY28E EPS	Rs. 2,115 Incl. dividends	1.3x In line with peers	16% From CMP

Source: Company, Spark PWM Pvt. Ltd.

Stock Buzz & Influencing Factors



Source: Company, Bloomberg, Midas Research

Financial Summary

All figures in Rs. cr

Particulars	FY24	FY25	FY26	FY27E	FY28E
Profit & Loss					
Revenue	867	1,098	1,603	2,182	2,849
Gross profit	315	393	550	771	1,006
EBITDA	63	115	173	269	360
Depreciation	23	29	34	43	51
EBIT	40	86	140	226	308
Other Income	15	17	29	23	27
Interest expense	16	17	15	16	16
Exceptional items	0	0	0	0	0
PBT	38	87	154	233	320
Reported PAT (after minority interest)	28	63	113	172	236
Adj PAT	28	63	113	172	236
EPS (Rs.)	4.3	9.6	16.9	25.6	35.2
Balance Sheet					
Net Worth	547	612	722	894	1,130
Total debt	164	142	183	176	171
Other liabilities and provisions	213	287	359	447	537
Total Net worth and liabilities	925	1,040	1,264	1,517	1,838
Gross Fixed assets	210	277	321	386	476
Net fixed assets	147	185	192	214	253
Capital work-in-progress	20	10	24	29	35
Intangible Assets	0	0	0	0	0
Investments	0	2	9	9	9
Cash and bank balances	107	102	71	172	223
Loans & advances and other assets	0	0	0	0	0
Net working capital	652	741	968	1,093	1,318
Total assets	925	1,040	1,264	1,517	1,838
Capital Employed	711	753	905	1,070	1,301
Invested Capital (CE - cash - CWIP)	585	641	810	870	1,043
Net debt	58	40	112	5	-52
Cash Flows					
Cash flows from Operations (Pre-tax)	34	44	91	249	247
Cash flows from Operations (post-tax)	17	25	57	188	164
Capex	-36	-46	-54	-70	-97
Free cashflows	-18	-21	4	118	67
Free cashflows (post interest costs)	-35	-38	-11	102	51
Cash flows from Investing	-146	54	-64	-70	-97
Cash flows from Financing	-251	-52	8	-18	-16
Total cash & liquid investments	107	102	71	172	223

Particulars	FY24	FY25	FY26	FY27E	FY28E
Growth ratios (%)					
Revenue	-8.2	26.6	46.0	36.1	30.6
EBITDA	-44.5	83.7	50.9	55.1	33.7
Adj PAT	-46.7	126.7	78.0	52.1	37.4
Margin ratios					
Gross	36.3%	35.8%	34.3%	35.3%	35.3%
EBITDA	7.2%	10.5%	10.8%	12.3%	12.6%
Adj PAT	3.2%	5.8%	7.0%	7.9%	8.3%
Performance ratios					
Pre-tax OCF/EBITDA	53.9%	38.7%	52.6%	92.6%	68.8%
OCF/IC (%)	3.0%	3.9%	7.1%	21.6%	15.7%
RoE (%)	5.1%	10.4%	15.6%	19.2%	20.9%
RoCE (%)	5.6%	11.5%	15.4%	21.1%	23.7%
Fixed asset turnover (x)	4.1	4.0	5.0	5.7	6.0
Total asset turnover (x)	0.9	1.1	1.3	1.4	1.5
Financial stability ratios					
Net Debt to Equity (x)	0.1	0.1	0.2	0.0	N.a.
Net Debt to EBITDA (x)	0.9	0.3	0.6	0.0	N.a.
Interest cover (x)	2.4	5.2	9.3	14.4	19.7
Working capital days	163	173	160	129	121
Valuation metrics					
Fully Diluted Shares (cr)	6.5	6.6	6.7	6.7	6.7
Market cap (Rs. cr)			12,213.7		
P/E (x)	436.4	192.5	108.1	71.1	51.7
P/OCF(x)	706.4	487.5	213.6	65.1	74.5
EV (Rs.Cr) (ex-CWIP)	12,271.3	12,253.8	12,325.8	12,218.6	12,162.1
EV/ EBITDA (x)	196.2	106.7	71.1	45.4	33.8
EV/ OCF(x)	709.8	489.1	215.5	65.1	74.2
FCF Yield	-0.3%	-0.3%	-0.1%	0.8%	0.4%
Price to BV (x)	22.31	19.97	16.92	13.67	10.81
Dividend pay-out (%)	0.0	0.0	0.0	0.0	0.0
Dividend yield (%)	0.0	0.0	0.0	0.0	0.0
Cash as a % of CE	15.0%	13.5%	7.9%	16.0%	17.1%

Source: Company, Spark PWM Pvt. Ltd.

Disclaimer (1/2)

Absolute Rating Interpretation

BUY	Stock expected to provide positive returns of >15% over a 1-year horizon	REDUCE	Stock expected to provide returns of <5% – -10% over a 1-year horizon
ACCUMULATE	Stock expected to provide positive returns of >5% – <15% over a 1-year horizon	SELL	Stock expected to fall >10% over a 1-year horizon
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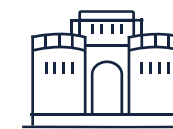
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