

SBI Funds Management IPO

IPO Note

14 Jul 2026

RESEARCH ANALYST

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IPO Details

- SBI Funds Management Limited, the investment manager to SBI Mutual Fund, is India's largest asset management company (AMC) by mutual fund QAAUM as of March 31, 2026, with QAAUM of Rs. 12,50,998 cr and a 15.3% market share. The company is launching its IPO through an offer for sale (OFS).
- The OFS comprises 20.4 cr shares, aggregating to Rs. 11,693 cr, with State Bank of India selling 12.8 cr shares and Amundi India Holding selling 7.5 cr shares. Out of the OFS, the company has done pre IPO allotment of 3.3 Cr shares to 30 institutional & marquee investors raising Rs 1,880 Cr. Both the company's registered office and corporate office are located in Mumbai. The price band has been fixed at Rs. 545-574 per share, with a lot size of 26 shares. At the upper end of the price band, the company is valued at a market capitalization of ~Rs. 1,16,914 cr.
- The company has reserved ~1.3 cr shares, with a face value of Rs. 1 each, under the SBI Shareholders Reservation Portion.

IPO Lot Size			
Application	Lots	Shares	Amount (Rs.)
Retail (Min)	1	26	14,924
Retail (Max)	13	338	194,012
S-HNI (Min)	14	364	208,936
S-HNI (Max)	67	1,742	999,908
B-HNI (Min)	68	1,768	1,014,832

Timeline	
Issue opens on	14 th July, 2026
Issue closes on	16 th July, 2026
Listing on	21 st July, 2026

Total Offer Size	
Shares Sold	203,709,239
Issue Size (Rs. cr)	11,693

Issue Reservation	
Investor Category	Shares Offered

QIB Shares Offered Not more than 50% of the Offer

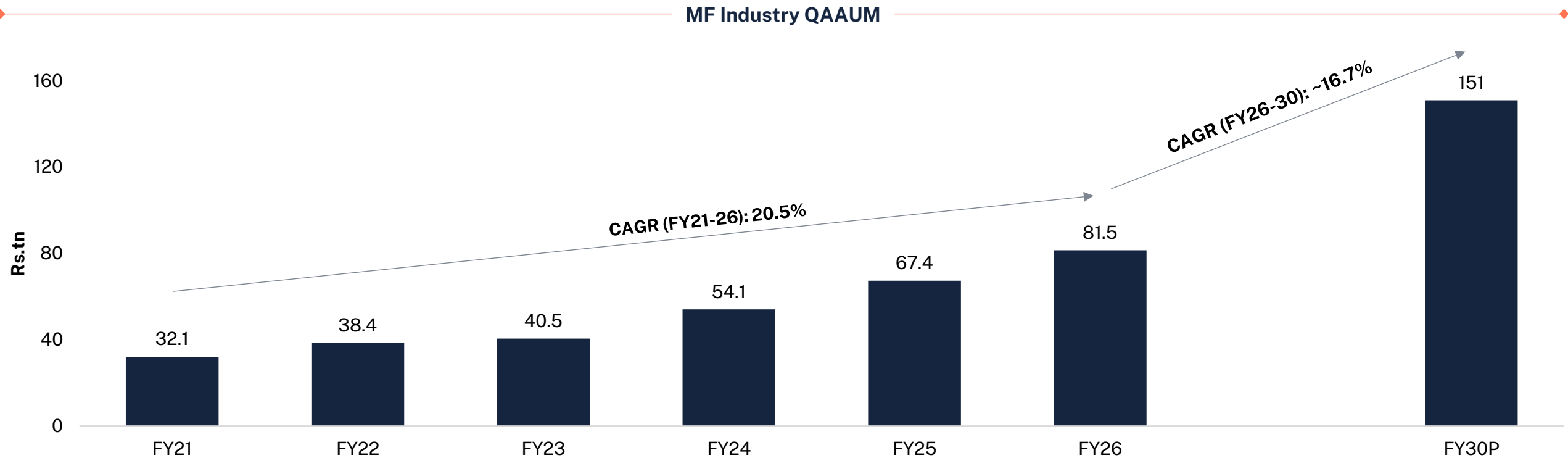
Retail Shares Offered Not less than 35% of the Offer

NII Shares Offered Not less than 15.0% of the Offer

Shareholding: Pre- and post-issue				
Holder	Pre-issue shares	Pre %	Post-issue shares	Post %
State Bank of India (promoter)	1,260,000,000	62%	1,131,665,603	56%
Amundi India Holding (Promoter)	740,000,000	36%	664,625,158	34%
Public / Others (incl. employee trust)	36,827,612	2%	240,536,851	10%
Total	2,036,827,612	100%	2,036,827,612	100%

Source: Rhp, Company

Mutual Fund Industry Overview



Industry Size & Growth

- India's mutual fund industry is one of the fastest-growing segments of the financial sector, with QAAUM growing at a 20.5% CAGR from March 2021 to March 2026, reaching ~Rs. 81.5 tn.
- Industry QAAUM is expected to grow at ~16.7% CAGR to Rs 151 tn from FY26 to FY30P.

Growth Driver

- Industry growth is led by rising household allocation to financial assets, broader retail participation, higher SIP adoption, and growing preference for professionally managed investments.
- The investor mix is shifting, with retail and HNI investors accounting for 60.1% of industry assets in March 2026, up from 53.9% in March 2021.

Source: Rhp, Company

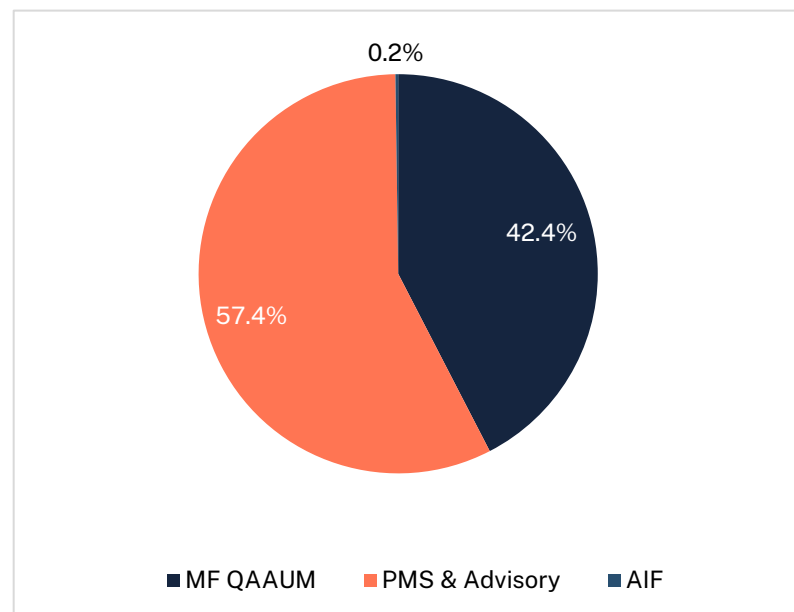
Company Overview



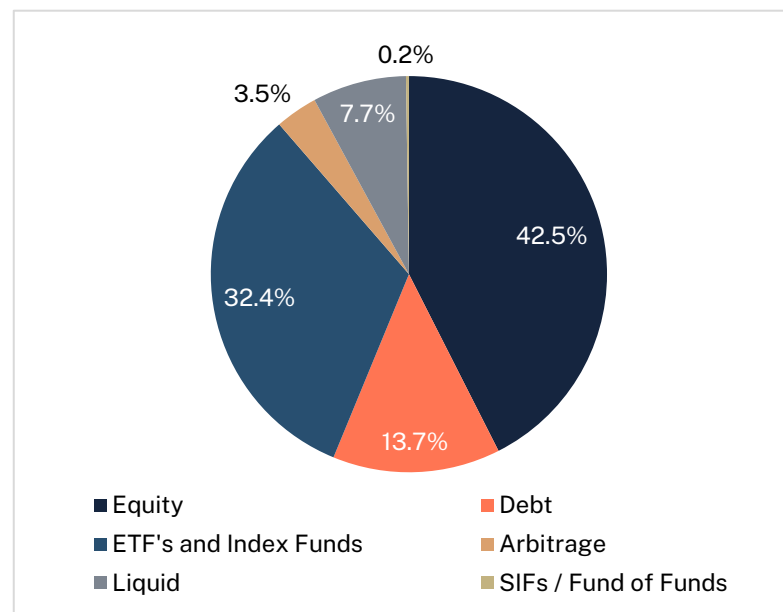
- ✓ SBI Funds Management Limited (SBI FML) is India's largest asset management company by total mutual fund QAAUM, with a 15.3% market share as of March 31, 2026. The company has consistently maintained this position throughout FY24-26. Its total mutual fund QAAUM stood at Rs. 12,50,998 cr, while its total QAAUM, including alternates & international mandates, stood at Rs. 29,46,105 cr. SBI FML is also India's largest passive (ETF and index) fund manager, with a 27.9% market share, and the country's second-largest active mutual fund manager, with a 12.6% share of active mutual fund QAAUM.
- ✓ India's oldest AMC, it was incorporated in 1992 and became the investment manager to SBI Mutual Fund, which began in June 1987 as the first fund outside UTI, in 1993. It is a joint venture between State Bank of India (SBI) and Amundi (via Amundi India Holding), pairing SBI's brand and pan-India distribution with Amundi's global platform (close to €2.4 tn in AUM).
- ✓ As of March 31, 2026, SBI FML manages 128 mutual fund schemes, comprising 35 equity & equity-oriented schemes, 48 debt schemes, 37 passive schemes, four fund-of-funds, two liquid & overnight schemes, one arbitrage scheme, and one Specialized Investment Fund (SIF). Active equity, equity-oriented, and equity-hybrid schemes account for 42.53% of its mutual fund QAAUM (Rs. 5,32,074 cr). SBI FML also leads the industry in equity-oriented B-30 assets, with a 15.8% market share.
- ✓ The company reaches 98.19% of India's pin codes through a distribution network of 132,519 distributors (122,460 IFAs, 9,964 national distributors & 95 banks, including SBI), SBI's 23,265 branches & YONO, and its InvesTap app (3.97 mn registered users). It serves 18 mn unique investors, including 17.95 mn individuals contributing Rs. 5,81,820 cr, or 47.89% of total mutual fund MAAUM, reflecting a granular, sticky retail base supported by an industry-leading B-30 franchise (19.2% market share).
- ✓ Beyond mutual funds, SBI FML has a sizeable Alternates business comprising PMS, AIFs & advisory mandates, with a PMS & Advisory QAAUM of Rs. 16,87,899 cr and an AIF QAAUM of Rs. 6,565 cr. Nearly 91.9% of its PMS assets are provident fund/EPFO mandates, and it manages 49.9% of the EPFO's equity corpus. Employing 1,828 people, it also operates an international business with co-managed and advisory mandates of Rs. 25,748.77 cr and was the first bank-sponsored asset manager in India to launch an offshore feeder fund in 2006.

Total AUM

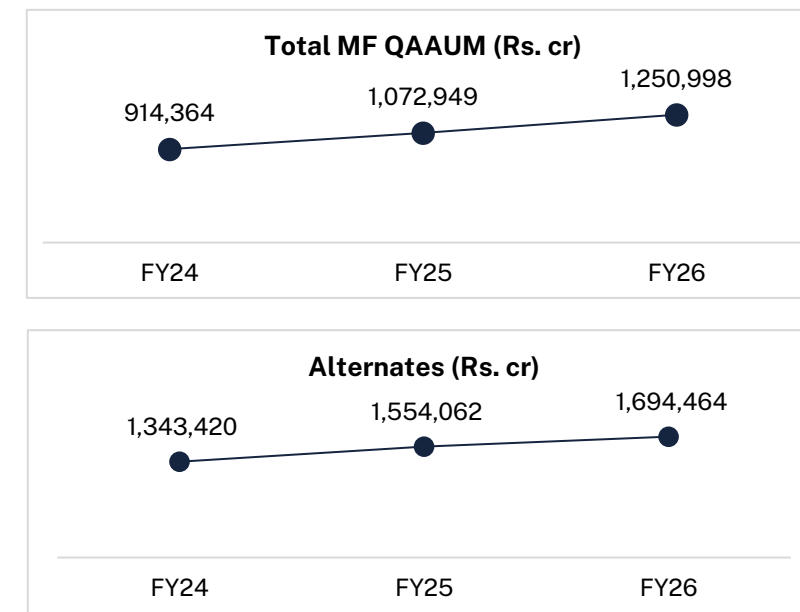
Break-up of QAAUM



Break-up of MF QAAUM



Break-up of AUM



Diversified product portfolio spanning multiple asset classes

- The company has a total QAAUM base of Rs. 29,46,105 cr as of March 31, 2026, of which 42% comprises mutual fund assets and the remaining 58% comes from its Alternates and advisory business. Of the total QAAUM, PMS and advisory accounted for ~57%, while AIFs and offshore schemes contributed ~0.2% and 0.02%, respectively. The sizeable Alternates portfolio primarily reflects institutional mandates, with nearly 92% of PMS assets comprising provident fund and EPFO mandates.
- The company offers 128 mutual fund schemes, comprising 35 equity and equity-oriented schemes, 48 debt schemes, 37 passive schemes, four fund-of-funds, one liquid fund, one overnight fund, one arbitrage fund, and one Specialised Investment Fund (SIF). Active equity schemes account for 42.5% of mutual fund QAAUM but contribute nearly 75% of management fee income. In contrast, passive schemes constitute ~32% of assets while contributing only ~5% of management fee income.
- Under its Alternates business, the company operates India's largest institutional asset management platform and is the country's largest PMS provider, with a 39.7% market share. The business is anchored by its mandate to manage a statutory provident fund's equity corpus, where it holds a 49.9% market share. It also manages AIF assets of Rs. 6,565 cr, operates one of India's largest SIF platforms through Magnum SIF (28.2% market share), and manages the Corporate Debt Market Development Fund (CDMDF), which supports liquidity in the corporate bond market.
- The company's mutual fund QAAUM grew at a CAGR of 16.97% between FY24 and FY26, while equity QAAUM and AIF assets expanded at CAGRs of 21.79% and 29.18%, respectively. This translated into operating revenue and profit after tax growing at CAGRs of 27.73% and 21.65%, respectively.
- SBI FML has a market-leading SIP franchise with 16.21 mn live SIP accounts, accounting for ~15.5% of industry accounts and 11.4% of SIP inflows, underpinning a granular and sticky retail base.

Key Strengths

✓ Largest AMC in India

As of March 31, 2026, SBI Funds Management Ltd was the largest asset manager by mutual fund assets, with a market share of 15.3%. It was also the largest passive fund manager, commanding a 27.9% market share. Its mutual fund equity and equity-oriented QAAUM increased to Rs. 5,32,074 cr as of March 31, 2026, registering a CAGR of 21.8% from March 31, 2024, compared with 23.6% for the mutual fund industry over the same period.

✓ Diversified product portfolio

As of March 31, 2026, the company managed 128 mutual fund schemes across asset classes, the highest among asset management companies in India. Its product offerings span equity and equity-oriented schemes, debt funds, ETFs, index funds, arbitrage funds, liquid funds, and overnight funds. Beyond mutual funds, the company also provides PMS, manages AIFs & SIFs, and offers advisory services to offshore clients.

✓ Consistent profitable growth

For FY26, the company was the second most profitable AMC in India in terms of profit after tax (PAT), registering a CAGR of 22.0% between FY24 and FY26. Its Active QAAUM and operating revenue grew at CAGRs of 18.9% & 27.7%, respectively, over FY24–FY26. The business model remains capital-efficient, as reflected in an average RoE of 37.5% during FY24–FY26.

✓ Pan-India, multi-channel and diversified distribution network

The company has established an extensive and diversified distribution network, comprising 277 branches across 23 states and four Union Territories. It garners 58% of its MAAUM through the direct channel. As a subsidiary of State Bank of India, which operates 23,265 branches across the country, the company is well-positioned to leverage the bank's extensive distribution network.

✓ Trusted brand and strong culture

The company leverages the strong brand equity of State Bank of India and Amundi Asset Management, both globally recognized leaders in financial services. State Bank of India's presence spans banking, insurance, asset management, and investment solutions, enabling the company to deliver trusted and innovative investment solutions while expanding its reach.

Key Performance Indicators

Particulars (Rs. cr)	FY24	FY25	FY26
Operational KPIs			
Total QAAUM	2,258,286	2,627,583	2,946,105
Total MF QAAUM	914,364	1,072,949	1,250,998
QAAUM - Equity oriented	385,773	494,775	578,277
QAAUM - Fixed Income	124,583	146,855	171,276
QAAUM - Liquid	85,807	89,633	95,919
QAAUM - Passives	318,201	341,686	405,526
Active MF QAAUM	596,163	731,263	845,472
MF MAAUM - Investor wise (Individual)	429,588	516,307	581,820
MF MAAUM - Investor wise (Corporates & Others)	500,168	545,682	633,112
MF MAAUM - T30	728,534	817,280	937,655
MF MAAUM - B30	201,222	244,709	277,277
PMS & Advisory QAAUM	1,339,486	1,548,986	1,687,899
AIF QAAUM	3,934	5,076	6,565
MF SIP (Triggered Monthly Flow) (AUM)	2,479	3,252	4,059
MF SIP (Triggered Monthly Transactions) (Nos) (Number)	10.0	13.7	17.3
Unique investors (Number)	11.0	14.7	18.0
GAAP Financial KPIs (Rs. cr)			
Revenue from operations	2,691	3,598	4,389
Total Income	3,426	4,236	4,976
Profit before tax	2,674	3,364	4,005
Profit after tax	2,073	2,540	3,067
Non-GAAP Financial KPIs			
Operating margin (%)	0.2%	0.3%	0.3%
Operating margin (excluding passives) (%)	0.3%	0.4%	0.4%
Return on Equity (%)	36.1%	33.8%	43.0%



Source: Rhp, Company

Peer Comparison

Company	CMP (Rs.)	M. Cap (Rs. cr)	Revenue (Rs. cr)			EBITDA (Rs. cr)			EBITDA margin (%)		PAT (Rs. cr)		FY26 PE	FY26 EV/ EBITDA
			FY24	FY26	CAGR	FY24	FY26	CAGR	FY24	FY26	FY24	FY26		
SBI Funds Management	545-574	~1,16,914	2,691	4,389	28%	1,983	3,471	32%	74%	79%	2,073	3,067	38.2	33.7
ICICI Prudential Asset Management Company	3,206	1,58,414	3,435	5,765	30%	2,680	4,294	27%	78%	74%	2,050	3,298	48.0	35.0
HDFC Asset Management Company Limited	2,749	1,17,798	2,584	4,119	26%	1,964	3,295	30%	76%	80%	1,946	2,859	41.2	31.0
Nippon Life India Asset Management Limited	1,215	77,697	1,643	2,709	28%	994	1,795	34%	60%	66%	1,107	1,526	50.8	38.4

Source: RHP and Bloomberg
Note: Valuation is as per yesterday's close

Outlook

- » The company's gross MF QAAUM grew at a CAGR of 17.0% between FY24 and FY26, compared with the industry's 23.0% over the same period. Consequently, the company held the second-largest market share at 15.3% as of March 31, 2026.
- » SBI FML enjoys very strong, amongst best-in-class EBITDA margins of 79.1% as of FY26, aided by its growing equity portfolio. Since equity yields and alternate yields are higher in nature, the company's margins remain among the best in the industry.
- » Backed by the strong parentage of State Bank of India and its extensive distribution network, the company has consistently garnered healthy AUM growth in recent years. As of March 31, 2026, State Bank of India contributed 20.3% of the company's total MF MAAUM (Monthly Average Assets Under Management), benefiting the company in the long run.
- » As of March 31, 2026, the company's SIP AUM stood at Rs. 1,72,917 cr, accounting for 14.0% of its total MF QAAUM. In addition, 65.2% of its SIP accounts originated from B-30 cities.
- » The company maintained an average dividend payout ratio (Ex bonus) of 33% between FY24 and FY26, contributing to a superior RoE relative to peers. However, given that such robust payout ratios are unlikely to continue, we expect RoE to normalize going ahead.
- » Post IPO, SBI FML is likely to be valued at 38x PE on FY26 EPS of Rs 15.1/share and 34x FY26E EV/EBITDA at the issue price.

Although a part of the positives appears to be priced into the issue, we recommend **SUBSCRIBE** to the IPO from both a listing gains and a medium-to-long-term investment perspective, given the company's stable growth prospects. We expect the company to remain a stable compounder in the asset management industry over the long term.

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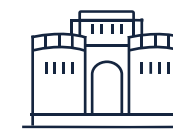
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No. 409, 4th Floor,
Venus Amadeus,
Near Jodhpur Cross Road,
Satellite,
Ahmedabad – 380 015



Kolkata

No. 9A-1 & 9B-1,
9th Floor,
No. 95A,
Park Street,
Kolkata – 700 016



Kochi

No.1285 F1, Ground floor,
The Quadrant, MP Pylee Road,
Jawahar Nagar Avenue,
Kadavanthra P O,
Ernakulam – 682 020



Thiruvananthapuram

2nd Floor,
Mankulangara Tower,
Kuravankonam,
Pattom P.O.,
Thiruvananthapuram - 695004



Lucknow

Unit No.6, 3rd Floor
Marigold Building,
Sapru Marg Shahnajaf Road,
Hazratfang,
Lucknow – 226 001



Kanpur

Unit No 205, 2nd Floor,
Imperial Square,
16/105,
MG Road,
Kanpur – 208 001



Spark Global PWM Private Limited

Unit number- GV-00-04-03-BC-24, Gate Village Building
04, Dubai International Financial Centre (DIFC), Dubai, UAE