

# Shilchar Technologies Ltd.

## Q1FY27 Result Update

12 Aug 2026

- ✗ Weak set of numbers, mainly due to the continuation of geopolitical issues throughout Q1FY27.
- ✗ Margins remained under pressure as elevated freight, power and fuel costs weighed on profitability, with other expenses increasing to ~7% of sales.

Rating

**Accumulate**

Downgraded from BUY

1Y Target  
Price

**Rs. 4,900**

Revised from Rs. 5,062 (-3%)

CMP

**Rs. 4,582**

1Y Upside: 7% | 22x FY28E P/E

**Estimate Update:** FY27E Revenue Rs. 719 cr (-2%) | FY27E PAT Rs. 162 cr (-3%) | FY28E Revenue Rs. 1,116 cr (-2%) | FY28E PAT Rs. 243 cr (-3%) | Midas valuation multiple maintained at 23x FY28E P/E.

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# Spark Result Update Reports – Rebooted!

## Outlining the framework from our desk

In our new, rejuvenated approach to publishing fundamental research ideas, we aim to balance a traditional, time-tested framework with a contemporary and hopefully refreshing segue into stock-picking. Accordingly, our result update reports will be presented in three sections: **(1) Business Assessment Scores, (2) Valuation Framework, and (3) Decision Tree.**

This report is underpinned by two key beliefs: (1) business assessment should be separated from valuation frameworks so that equity research can objectively calibrate their relative importance when making stock recommendations; and (2) the decision tree we publish makes this process simple and objective by highlighting the three major factors that underpin our recommendations.

### Business Assessment Scores

To address the question of whether a company's business can emerge as a long-term winner, we draw on Porter's Five Forces framework to examine key aspects such as revenue models, pricing risks, market positioning, and competitive moats. Our financial analysis and estimates are anchored in our assessment of both the company's current performance and its long-term potential. To ensure that this assessment remains objective and not influenced by subjective judgment, we employ a scoring model that captures the key drivers of business quality across five composite vectors. The resulting scores form the basis of our call on the business.

### Valuation Framework

We have often observed how markets can make target multiples appear like the proverbial rabbits out of a hat. To avoid the temptation of retrospectively justifying valuations alongside the broader market, we returned to first principles while designing our Valuation Framework. Anchored in market, peer, and historical absolute benchmarks, our valuation scores incorporate Economic Value Added, return profiles, growth prospects, and leadership positions, mapped against relevant valuation multiples. Ultimately, the central question remains: given everything we know about the business, markets, and peers, does the current pricing appear attractive? This question forms the bedrock of stock-picking in equity research.

### Decision tree

A schematic view of what we hinge our stock recommendation on. In our opinion a discerning investor identifies essence of our pitch from a limited, but reasonably exhaustive bunch of factors that can be organized as branches of a tree. The decision tree we publish makes that process simple and objective, highlighting the 3 major factors that underpin our recommendation.

# Q1FY27 Results Summary

(In Rs. cr)

| Description             | Q1FY26 | Q4FY26 | Q1FY27 | Y-o-Y | Q-o-Q | Midas Est. | Beat/Miss |
|-------------------------|--------|--------|--------|-------|-------|------------|-----------|
| Revenue from Operations | 159    | 152    | 135    | -15%  | -11%  | 157        | -14%      |
| COGS                    | 93     | 105    | 98     |       |       | 111        |           |
| Gross Profit            | 66     | 46     | 37     | -44%  | -21%  | 46         | -20%      |
| Gross Margin (%)        | 41%    | 30%    | 27%    |       |       | 29%        |           |
| Employee Cost           | 6      | 6      | 6      |       |       | 6          |           |
| Other Expenses          | 7      | 8      | 9      |       |       | 8          |           |
| EBITDA                  | 52     | 32     | 22     | -58%  | -31%  | 32         | -30%      |
| EBITDA Margin (%)       | 33%    | 21%    | 16%    |       |       | 20%        |           |
| Depreciation            | 1      | 1      | 1      |       |       | 2          |           |
| EBIT                    | 51     | 31     | 21     | -59%  | -32%  | 30         | -30%      |
| EBIT Margin (%)         | 32%    | 20%    | 16%    |       |       | 19%        |           |
| Other Income            | 4      | 7      | 7      |       |       | 8          |           |
| Finance Cost            | 0      | 0      | 0      |       |       | 0          |           |
| PBT                     | 56     | 37     | 28     |       |       | 38         |           |
| PBT Margin (%)          | 35%    | 25%    | 21%    |       |       | 24%        |           |
| Tax                     | 14     | 9      | 7      |       |       | 12         |           |
| Tax Rate (%)            | 25%    | 24%    | 26%    |       |       | 31%        |           |
| Profit After Tax        | 42     | 28     | 21     | -50%  | -27%  | 26         | -19%      |
| PAT Margin (%)          | 26%    | 19%    | 16%    |       |       | 17%        |           |
| Diluted EPS (Rs.)       | 36     | 25     | 18     | -50%  | -27%  | 23         | -19%      |

Revenue Q-o-Q

**-11%**

Gross Margin

**27%**

Down 329 bps sequentially

EBITDA Q-o-Q

**-31%**

PAT Margin

**-27%**

Source: Company, Midas Research

# Shilchar Technologies Ltd – Q1FY27 Result Update

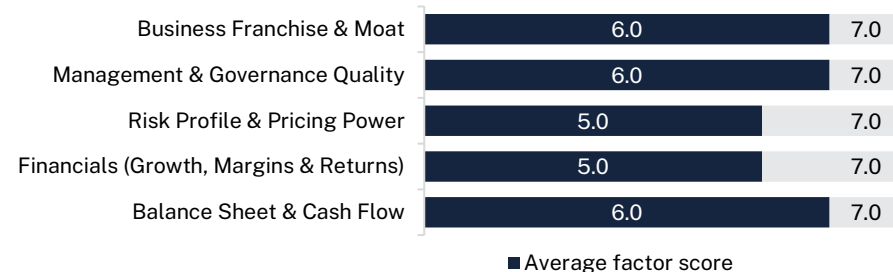
Last Day Close  
Rs. 4,582

Rating  
**ACCUMULATE**

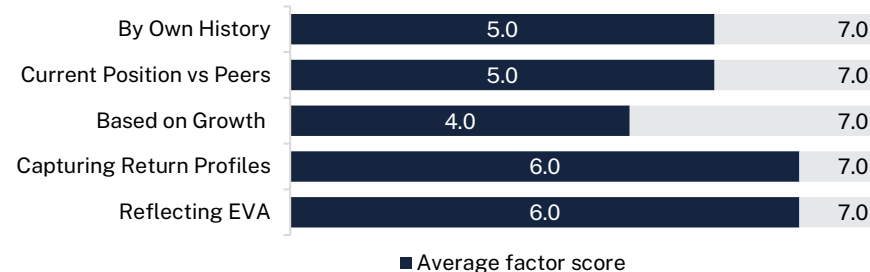
## Shilchar Technologies Ltd. - Our Commentary On Results

- **Q1FY27 snapshot:** Revenue from operations came in at Rs. 135 cr, down 15% Y-o-Y & 11% Q-o-Q, and missed our estimates by 14%.
- Gross profit declined by 44% Y-o-Y and 21% Q-o-Q, with GPM standing at 27%. EBITDA showed a similar trend, with other expenses increasing as a percentage of sales, resulting in EBITDA declining by 58% Y-o-Y and 31% Q-o-Q.
- PAT fell by 50% Y-o-Y and 27% Q-o-Q.
- **The results were below our estimates, with performance continuing to be impacted by the geopolitical environment, as in Q4FY26. Around 50% of SHILCHAR's revenue comes from exports, while the Middle East accounts for ~30% of sales. Continued tensions in the region, along with elevated oil prices, kept raw material costs high, while disruptions around the Strait of Hormuz also affected exports to the region. That said, we expect the business to improve as global trade conditions normalize. We believe SHILCHAR can gradually move back towards its industry-leading margins and expect H2FY27 to be meaningfully better than H1FY27.**

### Business Assessment Scores



### Valuation Framework



### Financials and Estimates Summary

| Particulars (Rs. cr) | Revenue | EBITDA | EBITDA % | PAT | EPS | RoE % | RoCE % | P/E | EV/EBITDA |
|----------------------|---------|--------|----------|-----|-----|-------|--------|-----|-----------|
| FY24                 | 397     | 113    | 29%      | 92  | 81  | 44%   | 53%    | 57  | 46        |
| FY25                 | 623     | 185    | 30%      | 147 | 128 | 42%   | 52%    | 36  | 28        |
| FY26                 | 652     | 190    | 29%      | 158 | 138 | 32%   | 38%    | 33  | 27        |
| FY27E                | 719     | 188    | 26%      | 162 | 142 | 25%   | 28%    | 32  | 28        |
| FY28E                | 1,116   | 295    | 26%      | 243 | 212 | 28%   | 33%    | 22  | 18        |

12 Aug 2026

Industry Capital Goods-Other  
Electrical Equipment

### Key Stock Data

|                     |               |
|---------------------|---------------|
| Bloomberg           | SCTE IN       |
| Shares o/s (cr)     | 1.14          |
| Market Cap (Rs. cr) | 5,241         |
| 52-wk High/Low      | 5,550/2,852   |
| 20D ADV (In '000)   | 31.2          |
| Index               | BSE Small Cap |
| F&O                 | N             |

### Latest Shareholding (%)

|              | Jun 26 | Mar 26 | Dec 25 |
|--------------|--------|--------|--------|
| Promoters    | 62.1   | 62.1   | 62.1   |
| Institutions | 4.5    | 4.5    | 4.2    |
| Public       | 33.4   | 33.4   | 33.7   |
| Pledge       | 0.0    | 0.0    | 0.0    |

### Stock Performance (%)

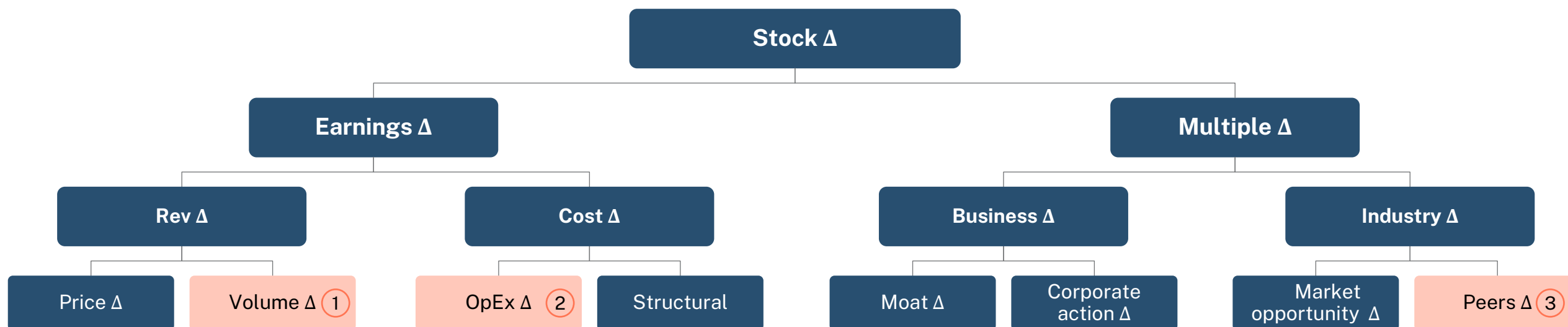
|            | 1M  | 3M  | 12M    |
|------------|-----|-----|--------|
| SHILCHAR   | 1.4 | 4.7 | (13.6) |
| BSE SMLCAP | 3.9 | 7.0 | 16.4   |

Source: Company, Bloomberg, Midas Research

# Decision Tree – Stock Call

Last Day Close  
Rs. 4,582

Rating  
**ACCUMULATE**



## 1 Reasoning 1

- Q1FY27 revenue fell 15% Y-o-Y and 11% Q-o-Q to Rs. 135 cr, 14% below our estimate, as disruptions in the Middle East continued through Q1FY27.
- We cut utilisation to 83% for FY27E and 88% for FY28E (from 85% and 90%) on 7,500 MVA, and revenue to Rs. 719 cr and Rs. 1,116 cr (from Rs. 737 cr and Rs. 1,134 cr).
- This is a volume reset, not a pricing one, as we assume realisations to remain stable; the FY26–28E revenue CAGR estimate eases to ~31%.

## 2 Reasoning 2

- Q1FY27 EBITDA fell 58% Y-o-Y and 31% Q-o-Q to Rs. 22 cr, 30% below our estimate, with EBITDA margin declining to 16% from 33% a year ago and 21% in Q4.
- The key driver was input-cost inflation — transformer oil, CRGO, copper and aluminium prices rose significantly — taking gross margin to 27% in Q1FY27 vs 41% a year ago.
- We trim FY27E/FY28E EBITDA margin estimates to ~26% and cut EPS projections to Rs. 142 and Rs. 212 (from Rs. 146 and Rs. 219), respectively.

## 3 Reasoning 3

- We retain the 23x FY28E P/E. At the current market price, the stock has re-rated to ~22x FY28E, from ~19x at initiation. However, it still trades at a discount to the peer FY28E average of ~27x, with a PEG of ~0.9x versus ~1.0x for peers, supported by ~1.5x to 2x peer EBITDA margins and ~28% RoE.
- On the revised EPS, the 1-year TP moves to Rs. 4,900, against a CMP of Rs. 4,582, implying ~7% upside. Hence, we downgrade the stock to ACCUMULATE from BUY.

# Change in Estimates

**Context:** Weak set of earnings reported in Q1FY27.

|                      | New estimates |           | Old estimates |           | Change    |           |
|----------------------|---------------|-----------|---------------|-----------|-----------|-----------|
| Description (Rs. cr) | New FY27E     | New FY28E | Old FY27E     | Old FY28E | Chg FY27E | Chg FY28E |
| Net Sales            | 719           | 1,116     | 737           | 1,134     | -2%       | -2%       |
| EBITDA               | 188           | 295       | 194           | 303       | -3%       | -3%       |
| EBITDA Margin        | 26.11%        | 26.45%    | 26.32%        | 26.72%    |           |           |
| PAT                  | 162           | 243       | 167           | 251       | -3%       | -3%       |
| PAT Margin           | 22.58%        | 21.78%    | 22.66%        | 22.13%    |           |           |
| EPS (Rs.)            | 142           | 212       | 146           | 219       | -3%       | -3%       |

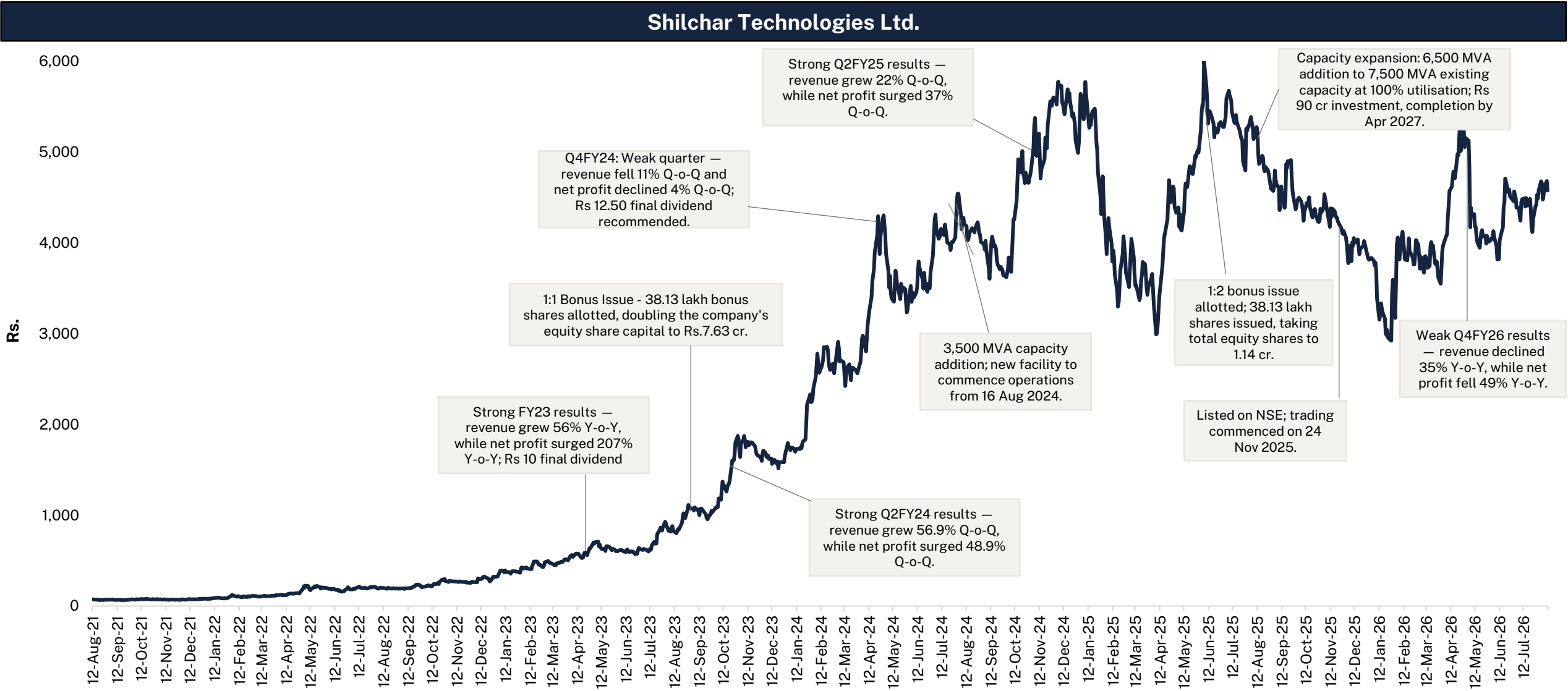
**Estimates Revision:** We have revised our estimates to factor in the weaker-than-expected Q1FY27 performance, with margins declining to their lowest levels in several quarters. While some moderation was already anticipated, continued geopolitical uncertainty and its impact on raw material costs and exports warrant a more conservative outlook. Accordingly, we have lowered our forecasts to reflect a slower-than-expected recovery, while maintaining our expectation of H2FY27 being better than H1FY27.

| Valuation Summary | Target Multiple | Target EPS | 1Y TP           | Target PEG | 1Y Upside |
|-------------------|-----------------|------------|-----------------|------------|-----------|
|                   | 23              | Rs. 212    | Rs. 4,900       | ~1x        | 7%        |
|                   | Maintained      | FY28E EPS  | Incl. dividends | Maintained | From CMP  |

Source: Company, Midas Research

# Stock Buzz & Influencing Factors

Follow the money



Source: Company, Midas Research, Bloomberg

# Financial Summary

All figures in Rs. cr

| Particulars                           | FY24 | FY25 | FY26 | FY27E | FY28E |
|---------------------------------------|------|------|------|-------|-------|
| <b>Profit And Loss</b>                |      |      |      |       |       |
| Revenue                               | 397  | 623  | 652  | 719   | 1,116 |
| Gross Profit                          | 146  | 234  | 247  | 251   | 392   |
| EBITDA                                | 113  | 185  | 190  | 188   | 295   |
| Depreciation                          | 3    | 3    | 4    | 8     | 9     |
| EBIT                                  | 111  | 181  | 186  | 180   | 287   |
| Other Income                          | 13   | 16   | 26   | 37    | 38    |
| Finance Costs                         | 0    | 0    | 0    | 0     | 0     |
| Profit Before Tax                     | 123  | 197  | 212  | 217   | 324   |
| PAT                                   | 92   | 147  | 158  | 162   | 243   |
| Diluted EPS                           | 81   | 128  | 138  | 142   | 212   |
| <b>Balance Sheet</b>                  |      |      |      |       |       |
| Net Worth                             | 210  | 347  | 491  | 639   | 868   |
| Total debt                            | 0    | 0    | 0    | 0     | 0     |
| Lease Liabilities                     | 0    | 0    | 0    | 0     | 0     |
| Other liabilities and provisions      | 3    | 4    | 5    | 5     | 5     |
| Total Net worth and liabilities       | 292  | 490  | 590  | 747   | 1,034 |
| Gross Fixed assets                    | 56   | 78   | 92   | 192   | 217   |
| Net fixed assets                      | 40   | 58   | 68   | 161   | 177   |
| Capital work-in-progress              | 5    | 0    | 6    | 6     | 6     |
| Cash and bank balances                | 60   | 37   | 44   | 70    | 239   |
| Loans & advances and other assets     | 184  | 385  | 459  | 497   | 599   |
| Net working capital                   | 84   | 192  | 162  | 192   | 235   |
| Total assets                          | 293  | 490  | 590  | 747   | 1,034 |
| Capital Employed                      | 210  | 347  | 491  | 639   | 868   |
| Invested Capital (CE - cash - CWIP)   | 129  | 256  | 245  | 367   | 427   |
| Net debt                              | -60  | -37  | -44  | -70   | -239  |
| <b>Cash Flows</b>                     |      |      |      |       |       |
| Cash flows from Operations (Pre-tax)  | 107  | 83   | 255  | 195   | 290   |
| Cash flows from Operations (post-tax) | 76   | 40   | 192  | 141   | 209   |
| Capex                                 | -13  | -33  | -23  | -100  | -25   |
| Free cashflows                        | 63   | 6    | 169  | 41    | 184   |
| Free cashflows (post interest costs)  | 63   | 6    | 168  | 40    | 184   |
| Cash flows from Investing             | -23  | -48  | -169 | -100  | -25   |
| Cash flows from Financing             | -29  | 5    | -31  | -15   | -15   |
| Total cash & liquid investments       | 81   | 91   | 246  | 272   | 441   |

| Particulars                       | FY24 | FY25 | FY26  | FY27E | FY28E |
|-----------------------------------|------|------|-------|-------|-------|
| <b>Growth Ratios (%)</b>          |      |      |       |       |       |
| Revenue                           | 42%  | 57%  | 5%    | 10%   | 55%   |
| EBITDA                            | 113% | 63%  | 3%    | -1%   | 57%   |
| PAT                               | 114% | 59%  | 8%    | 3%    | 50%   |
| <b>Margin Ratios</b>              |      |      |       |       |       |
| Gross                             | 37%  | 38%  | 38%   | 35%   | 35%   |
| EBITDA                            | 29%  | 30%  | 29%   | 26%   | 26%   |
| PAT                               | 23%  | 24%  | 24%   | 23%   | 22%   |
| <b>Performance Ratios</b>         |      |      |       |       |       |
| OCF/EBITDA                        | 0.7  | 0.2  | 1.0   | 0.7   | 0.7   |
| RoE (%)                           | 44%  | 42%  | 32%   | 25%   | 28%   |
| RoCE (%)                          | 53%  | 52%  | 38%   | 28%   | 33%   |
| RoIC(%)                           | 64%  | 53%  | 57%   | 37%   | 50%   |
| Fixed asset turnover (x)          | 7.0  | 8.0  | 7.1   | 3.8   | 5.2   |
| Total asset turnover (x)          | 1.4  | 1.3  | 1.1   | 1.0   | 1.1   |
| <b>Financial Stability Ratios</b> |      |      |       |       |       |
| Net Debt to Equity (x)            | -0.3 | -0.1 | -0.1  | -0.1  | -0.3  |
| Net Debt to EBITDA (x)            | -0.5 | -0.2 | -0.2  | -0.4  | -0.8  |
| Working capital days              | 57   | 63   | 78    | 109   | 73    |
| <b>Valuation Metrics</b>          |      |      |       |       |       |
| No. of Shares (cr)                | 0.76 | 0.76 | 1.14  | 1.14  | 1.14  |
| Market cap (Rs. cr)               |      |      | 5,241 |       |       |
| P/E (x)                           | 57   | 36   | 33    | 32    | 22    |
| P/OCF(x)                          | 60   | 116  | 24    | 33    | 22    |
| EV (Rs.cr)                        |      |      | 5,197 |       |       |
| EV/ EBITDA (x)                    | 46   | 28   | 27    | 28    | 18    |
| EV/ OCF(x)                        | 68   | 131  | 27    | 37    | 24    |
| Price to BV (x)                   | 25   | 15   | 11    | 8     | 6     |
| Dividend Pay-out (%)              | 10%  | 6%   | 9%    | 9%    | 6%    |
| Cash as a % of CE                 | 29%  | 11%  | 9%    | 11%   | 28%   |

Source: Company, Midas Research

# Disclaimer (1/2)

## Absolute Rating Interpretation

|                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                |               |                                                                       |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------|---------------|-----------------------------------------------------------------------|
| <b>BUY</b>                                                                                                                                                                                                                                                                                                                                                                                                | Stock expected to provide positive returns of >15% over a 1-year horizon       | <b>REDUCE</b> | Stock expected to provide returns of <5% – -10% over a 1-year horizon |
| <b>ACCUMULATE</b>                                                                                                                                                                                                                                                                                                                                                                                         | Stock expected to provide positive returns of >5% – <15% over a 1-year horizon | <b>SELL</b>   | Stock expected to fall >10% over a 1-year horizon                     |
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# Disclaimer (2/2)

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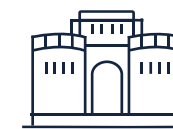
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