

Artemis Medicare Services Ltd.

Q1FY27 Result Update

05 Aug 2026

- ✓ EBITDA margin improved to 19.7% in Q1FY27.
- ✓ ALOS improved to 3.54 days and ARPOB grew by 7.45% Y-o-Y to Rs. 85,690.
- ✗ Revenue growth missed the estimates by 8%

Rating

ACCUMULATE
Changed from **BUY**

1Y Target
Price

Rs. 327
Unchanged

CMP

Rs. 302
1Y Upside: 9% | 16x FY28E EV/EBITDA

Estimate Update: FY27E Revenue Rs. 1,336 cr (-4%) | FY27E EBITDA Rs. 241 cr(4%) | FY28E Revenue Rs. 1,697 cr (-6%) | FY28E EBITDA Rs. 331 (1%) | Midas valuation multiple 16x EV/EBITDA (Unchanged)

Spark Result Update Reports – Rebooted!

Outlining the framework from our desk

In our new, rejuvenated approach to publishing fundamental research ideas, we aim to balance a traditional, time-tested framework with a contemporary and, hopefully, refreshing approach to stock-picking. Accordingly, our Result Update reports will be presented in four sections: **(1) Business Assessment Scores, (2) Valuation Framework, (3) Decision Tree, and (4) Stock Buzz & Influencing Factors.**

This report is underpinned by three key beliefs: (1) business assessment should be separated from valuation frameworks, enabling equity research to calibrate the mix objectively when making stock calls; (2) the decision tree we publish makes this process simple and objective, highlighting the three major factors that underpin our recommendation; and (3) reactions to “buzz” and other factors that influence price action must be identified and given due regard when timing stock calls, particularly in the current environment, where information flow is incessant.

Business Assessment Scores

To address the question of whether a company’s business can emerge as a long-term winner, we draw on Porter’s Five Forces framework to examine key aspects such as revenue models, pricing risks, market positioning, and competitive moats. Our financial analysis and estimates are anchored in our assessment of both the company’s current performance and its long-term potential. To ensure that this assessment remains objective and not influenced by subjective judgment, we employ a scoring model that captures the key drivers of business quality across five composite vectors. The resulting scores form the basis of our call on the business.

Valuation Framework

We have often observed how markets can make target multiples appear like the proverbial rabbits out of a hat. To avoid the temptation of retrospectively justifying valuations alongside the broader market, we returned to first principles while designing our Valuation Framework. Anchored in market, peer, and historical absolute benchmarks, our valuation scores incorporate Economic Value Added, return profiles, growth prospects, and leadership positions, mapped against relevant valuation multiples. Ultimately, the central question remains: given everything we know about the business, markets, and peers, does the current pricing appear attractive? This question forms the bedrock of stock-picking in equity research.

Stock Buzz & Influencing Factors

The Buzz Chart & Liquidity Chart track stock-specific news flow, events, and market activity to help identify periods of elevated attention or sentiment shifts, complementing fundamental and valuation analysis.

Decision Tree

A schematic view of what we hinge our stock recommendation on. In our opinion a discerning investor identifies essence of our pitch from a limited, but reasonably exhaustive bunch of factors that can be organized as branches of a tree. The decision tree we publish makes that process simple and objective, highlighting the 3 major factors that underpin our recommendation.

Q1FY27 Results Summary

(In Rs. cr)

P&L	Q1FY26	Q4FY26	Q1FY27	Q1FY27E	Q-o-Q	Y-o-Y	Vs Midas Estimates
Net Revenue	255	279	287	312	3%	13%	-8%
Operative Expenses	157	163	168	184			
Employee Benefit Expenses	38	45	43	48			
Other Expenses	18	20	20	23			
Operating Expenses	214	228	231	255	1%	8%	-10%
EBITDA	41	52	56	57	9%	36%	-1%
EBITDA Margin %	16.2%	18.5%	19.7%	18.2%	117	341	145
Depreciation	11	13	13	14			
Finance Cost	7	6	6	8			
Other Income	7	8	5	7			
Profit Before Tax	30	40	43	43	6%	42%	0%
Tax Expense	9	10	11	11			
% of PBT	29%	25%	26%	25%			
NPAT (After Min Int)	21	30	31	32	3%	47%	-1%
NPAT Margin%	8%	11%	11%	10%			
Diluted EPS	1.34	1.88	1.96	1.97	3%	47%	-1%

Revenue Y-o-Y +13% Led by a 7.5% Y-o-Y improvement in ARPOB to Rs. 85,690.	EBITDA Margin 19.7% 341 bps Y-o-Y 117 bps Q-o-Q	PAT Miss -1% Marginal Miss	Revenue Miss -8% Due to lower average operational beds
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Source: Company, Midas Research

Q1FY27 Conference Call – Key Takeaways

Financial highlights

- Consolidated revenue grew **12.7% Y-o-Y** to **Rs. 287 cr.**
- Standalone Gurugram business reported **15.4% Y-o-Y revenue growth.**
- PAT increased **47% Y-o-Y** to **Rs. 31 cr.**
- Growth was driven by strong demand across **Cardiology, Oncology, Neurosciences and Orthopaedics**, along with an improving case mix and higher contribution from complex procedures.
- Gurugram hospital occupancy stood at **65.7%**, while **ARPOB improved to Rs. 85,690.**
- ALOS improved to 3.54 days.

Business highlights

- International business remained resilient despite geopolitical disruptions, contributing ~27% of revenue during the quarter.
- Artemis continues to diversify its international patient base by adding 2–3 new markets annually, reducing dependence on any single geography.
- Management attributed margin improvement to:
 - Operating leverage.
 - Better case mix.
 - Higher ARPOB.
 - Stable manpower costs.
- Continued expansion of AI-enabled patient workflows, digital technologies and data analytics to improve patient outcomes and operational efficiency.
- Transplant programmes, including heart and lung transplants, continue to perform well, with strong clinical outcomes.

Facility expansion update

Gurugram

- Continued strong operational performance aided by steady patient volumes in key specialties.
- Tower 4 expansion (200+ beds) is planned within the existing campus, subject to regulatory approvals, with an expected construction timeline of 18–22 months and a capex of Rs. 160-180 cr.
- Tower 4 will primarily focus on Women & Child Care and consolidate the company's pediatric super-specialty services under one roof.

Raipur

- 300-bed multi-specialty tertiary care hospital commenced operations in Q2FY27.
- Management indicated that the initial response has been encouraging and expects the hospital's contribution to increase as occupancy improves and additional specialties become operational.

Outlook

- Management expects international business contribution to recover towards 30% in Q2FY27.
- Raipur hospital is expected to break even within 15–20 months.
- Gurugram facility margins have the potential to reach 22–25% as occupancy improves and operating leverage increases.
- The company continues to target 2,000 operational beds by FY30, driven by the Gurugram expansion, Raipur ramp-up and South Delhi (Vimhans) project.
- Shareholders have approved an enabling QIP of up to Rs. 700 cr to support future expansion, with management reiterating a disciplined approach focused on brownfield, EBITDA-positive (or near break-even) acquisition opportunities.

Artemis Medicare Services Ltd.– Q1FY27 Result Update

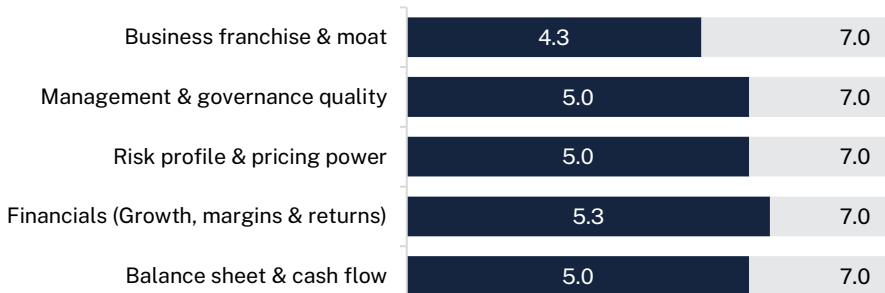
CMP
Rs. 302

Rating
Accumulate

Artemis Medicare Services Ltd.- OUR COMMENTARY ON RESULTS

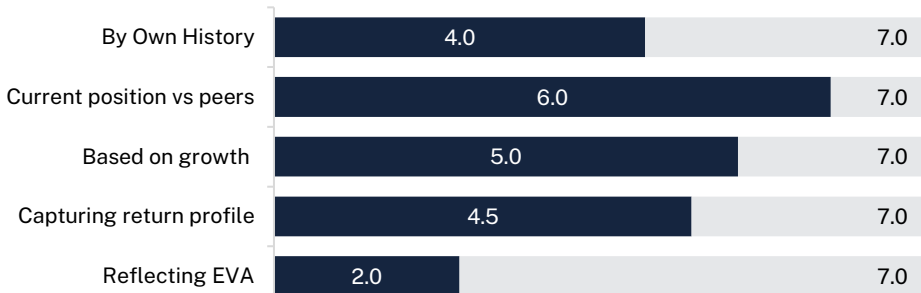
- Q1FY27 Snapshot (Consolidated): Total revenue rose 13% Y-o-Y and 3% Q-o-Q to Rs. 287 cr. EBITDA grew by 36% Y-o-Y and 9% Q-o-Q to Rs. 56 cr, with margins expanding to 19.7%. NPAT after minority interest came in at Rs. 31 cr, up 47% Y-o-Y and 3% Q-o-Q.
- This was driven by strong operational efficiency at its Gurgaon facility, with revenue/EBITDA/PAT increasing 15%/24%/33% Y-o-Y, respectively.
- KPIs saw sharp improvement, with ARPOB rising 7.5% Y-o-Y in line with management guidance, ALOS reducing to 3.54 days & IP volumes up 11% Y-o-Y.
- Revenue from international patients remained resilient at 27%, even amid the uncertain geopolitical situation.

Business Assessment Scores



■ Average factor score

Valuation Framework



■ Average factor score

Financials and Estimates Summary

Particulars (Rs. cr)	Revenue	EBITDA	EBITDA %	PAT	EPS	RoE%	RoCE%	PE	EV/EBITDA
FY24	879	133	15.1%	49	3	12%	14%	55	36
FY25	937	152	16.2%	83	5	13%	12%	53	31
FY26	1,081	188	17.4%	104	6	12%	12%	47	25
FY27E	1,336	241	18.0%	128	8	13%	14%	38	20
FY28E	1,697	331	19.5%	180	11	16%	18%	27	14

05 Aug 2026

Industry Healthcare-Hospitals

Key Stock Data

Bloomberg	ARTEMSL:IN
Shares o/s (cr)	15.83
Market Cap (Rs. cr)	4,777
52-wk High/Low	309/203
20D ADV (In '000)	296
Index	BSE Healthcare
F&O	N

Latest Shareholding (%)

	Jun 26	Mar 26	Dec 25
Promoters	58.4	58.4	58.4
Institutions	14.7	15.1	15.4
Public	26.9	26.5	26.2
Pledge	0.0	0.0	0.0

Stock Performance (%)

	1M	3M	12M
ARTEMIS	16.1	23.6	23.2
BSE Healthcare	1.3	12.1	14.4

RESEARCH ANALYST

Aadesh Gosalia

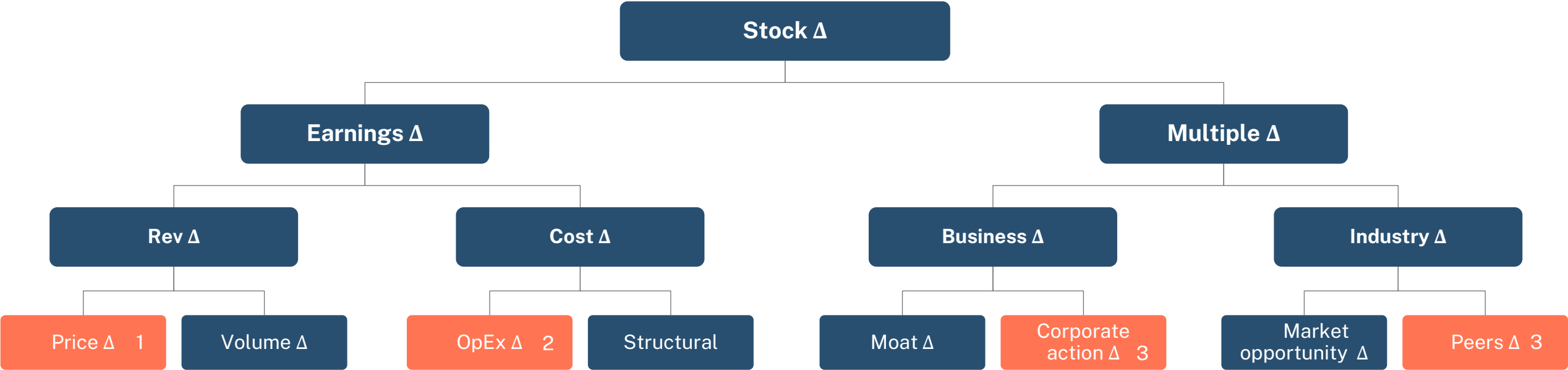
Aadesh.g@sparkcapital.in

Source: Company, Bloomberg, Midas Research

Decision Tree – Stock call

CMP
Rs. 302

Rating
Accumulate



1

Reasoning 1

- During Q1FY27, Artemis witnessed lower revenue growth compared to our estimates as the international patients saw lower contribution during the quarter.
- Overall revenue is expected to grow at a CAGR of 25% over FY26-FY28E, aided by an improvement in ARPOB at the flagship facility and the commencement of operations at Artemis Shanti (Raipur facility) in Q2FY27.
- We expect Artemis Shanti to contribute 7% of total revenue in FY27E, as the facility gradually ramps up during the year.

2

Reasoning 2

- The operational performance at the flagship facility continued to improve in Q1FY27, with EBITDA margins increasing to 20.2% (excluding other income).
- We raised our EBITDA margin estimates by 136 bps and 142 bps for FY27E and FY28E, respectively, as operating leverage is now kicking in at the flagship facility.
- This takes into consideration the operating losses expected at Artemis Shanti over the next 15-20 months until it breaks even.

3

Reasoning 3

- Artemis got a Board nod to raise up to Rs. 700 cr via QIP, with proceeds earmarked for brownfield acquisitions that are EBITDA-positive or near break-even.
- We expect Revenue/EBITDA/PAT to grow at a CAGR of 25%/33%/32% over FY26-FY28E, outpacing the peer average of 19%/24%/25%.
- Despite stronger growth, we assign a conservative valuation multiple due to its lower FY28E EBITDA margin (~19% vs ~23% for peers) and RoE (~16% vs ~18% for peers).

Source: Company, Midas Research, Bloomberg

Change in Estimates

Context: Estimates revised marginally to factor in the Q1FY27 performance.

	New estimates		Old estimates		Change	
Description	New FY27E	New FY28E	Old FY27E	Old FY28E	Chg FY27E	Chg FY28E
Revenue (Rs. cr)	1,336	1,697	1,385	1,807	-4%	-6%
EBITDA (Rs. cr)	241	331	231	326	4%	1%
PAT (Rs. cr)	128	180	121	180	6%	0%
EPS	8.0	11.3	7.5	11.2	6%	0%

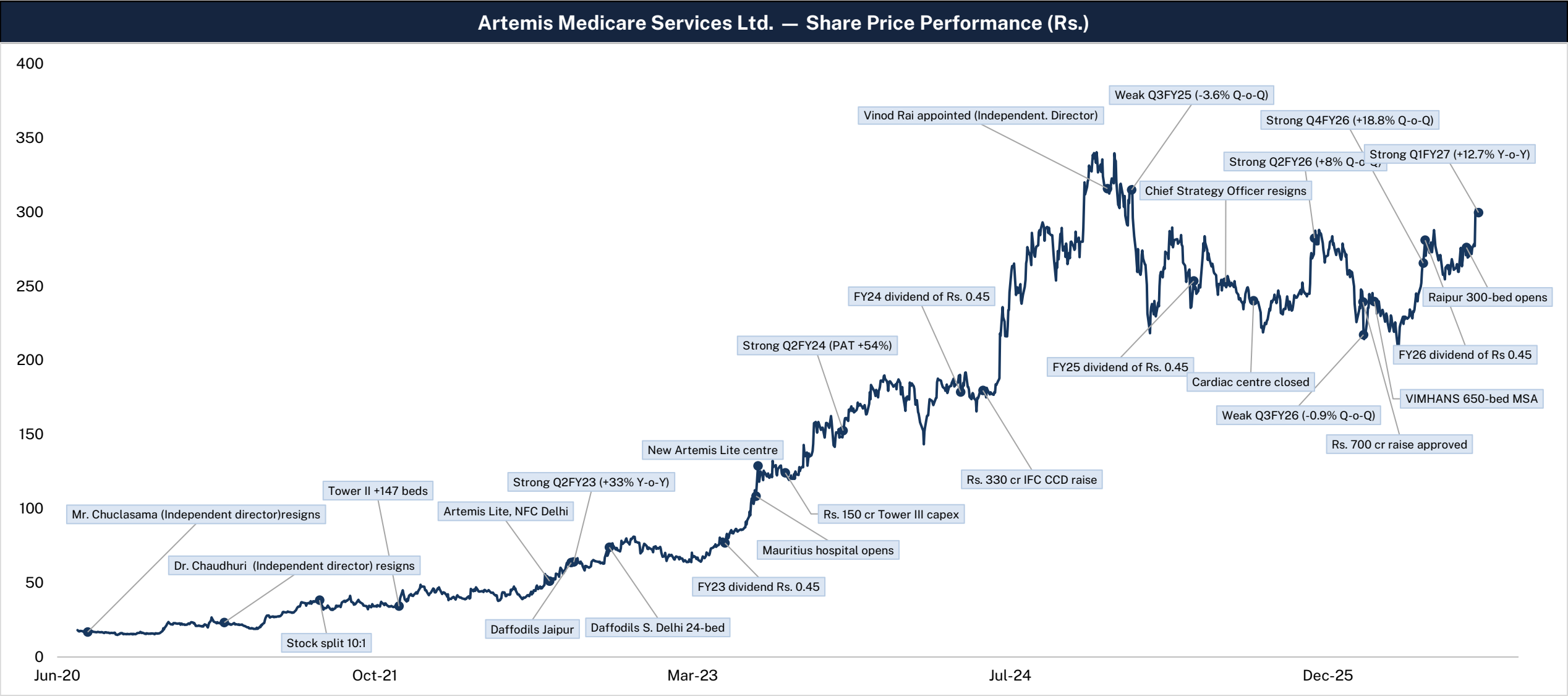
Estimates Revision: The decrease in revenue estimates is mainly due to a lower number of operational beds compared with our previous assumptions. EBITDA margins have improved earlier than anticipated, aided by stable manpower costs, a significant improvement in operational metrics at the flagship facility, and a better case mix. Accordingly, we have revised our EBITDA estimates upwards by 4% and 1% in FY27E and FY28E, respectively.

Valuation Summary	Target Multiple	Target EV	1Y TP	1Y Upside
	16x EV/EBITDA	Rs. 5,289 Cr	Rs. 327	9%
	Maintained	FY28E	Incl. dividends	From CMP

Source: Company, Midas Research

Stock Buzz & Influencing Factors

Follow the money



Source: Company, Bloomberg, Midas Research

Financial Summary

All figures in Rs. cr

Particulars	FY24	FY25	FY26	FY27E	FY28E
Profit And Loss					
Revenue	879	937	1,081	1,336	1,697
EBITDA	133	152	188	241	331
Depreciation	40	45	48	60	74
EBIT	92	107	140	180	257
Other Income	7	33	30	19	14
Interest expense	31	32	28	29	30
PBT	69	108	139	170	240
Reported PAT (after minority interest)	49	83	104	128	180
Diluted EPS (Rs.) (after minority interest)	3.1	5.2	6.5	8.0	11.3
Balance Sheet					
Net Worth	448	838	935	1060	1234
Total debt	254	246	227	267	307
Other liabilities and provisions	104	88	87	84	81
Total Networth and liabilities	971	1,357	1,429	1,617	1,854
Gross Block	751	827	928	1,158	1,388
Net Block	611	655	721	894	1,053
Capital work-in-progress	33	39	28	28	28
Cash and bank balances	61	396	206	193	230
Loans & advances and other assets	119	140	161	192	236
Net working capital	-40	-40	-13	-7	10
Total assets	971	1,357	1,429	1,617	1,854
Capital Employed	702	1083	1162	1327	1541
Invested Capital (CE - cash - CWIP)	607	649	928	1106	1283
Net debt	192	-150	21	74	77
Cash Flows					
Cash flows from Operations (Pre-tax)	125	172	149	253	326
Cash flows from Operations (post-tax)	110	158	132	211	266
Capex	-73	-93	-105	-230	-230
Free cashflows	37	65	27	-19	36
Free cashflows (post interest costs)	6	33	-1	-48	6
Cash flows from Investing	-88	-393	-90	-185	-185
Cash flows from Financing	-29	264	-50	6	1
Total cash & liquid investments	61	396	206	193	230

Particulars	FY24	FY25	FY26	FY27E	FY28E
Growth Ratios (%)					
Revenue	17%	7%	15%	24%	27%
EBITDA	41%	14%	24%	28%	37%
PAT	29%	67%	26%	23%	41%
Margin Ratios					
EBITDA	15%	16%	17%	18%	19%
PAT	6%	9%	10%	10%	11%
Performance Ratios					
Pre-tax OCF/EBITDA	0.9	1.1	0.8	1.1	1.0
OCF/IC	0.2	0.2	0.1	0.2	0.2
RoE (%)	12%	13%	12%	13%	16%
RoCE (%)	14%	12%	12%	14%	18%
Fixed asset turnover (x)	0.9	0.9	0.9	0.9	0.8
Total asset turnover (x)	1.1	1.4	1.3	1.2	1.1
Financial Stability Ratios					
Net Debt to Equity (x)	0.4	-0.2	0.0	0.1	0.1
Net Debt to EBITDA (x)	1.4	-1.0	0.1	0.3	0.2
Interest cover (x)	3.0	3.3	5.1	6.3	8.5
Working capital days	-8	-5	2	5	6
Valuation Metrics					
Fully Diluted Shares (cr)	13.58	13.76	15.83	16.00	16.00
Market cap (Rs.cr)			4,777		
P/E (x)	55	53	47	38	27
P/OCF(x)	21	27	36	23	18
EV (Rs.Cr)	2,492	4,128	4,781	4,887	4,890
EV/ EBITDA (x)	36	31	25	20	14
EV/ OCF(x)	23	26	36	23	18
FCF Yield	2%	2%	1%	0%	1%
Price to BV (x)	5.1	4.5	5.1	4.6	3.9
Dividend pay-out (%)	15%	9%	7%	6%	4%
Dividend yield (%)	0%	0%	0%	0%	0%
Cash as a % of CE	9%	37%	18%	15%	15%

Source: Company, Midas Research

Disclaimer (1/2)

Absolute Rating Interpretation

BUY	Stock expected to provide positive returns of >15% over a 1-year horizon	REDUCE	Stock expected to provide returns of <5% – -10% over a 1-year horizon
ACCUMULATE	Stock expected to provide positive returns of >5% – <15% over a 1-year horizon	SELL	Stock expected to fall >10% over a 1-year horizon
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Spark PWM Private Limited. (Registered Office: No. 1, 3rd Floor, First Crescent Park Road, Gandhi Nagar, Adyar, Chennai 600 020; CIN: U66190TN2012PTC086696; Telephone No.: +91 44 69250000; Website: www.sparkcapital.in; Correspondence Address: Solitaire Corporate Park, Unit 1252 , Building No. 12, Andheri Kurla Road, Chakala, Andheri (East), Mumbai 400093; Telephone No: +91 22 62916700; SEBI Registration: (Stock Broker: INZ000285135; Portfolio Manager: INP200007274; Research Analyst: INH200008954; BSE RA Enlistment No- 5503; Investment Adviser: INA000021067; BSE IA Enlistment No. 2390; Depository Participant: IN-DP-757-2023); AMFI – Registered Mutual Fund Distributor: ARN 86685. APMI – Registered PMS Distributor (APRN00662). Compliance and Grievance Officer details: Mr. Anupam Mohaney: +91 22 62916700. [RA Grievance Redressal Matrix](#) & [Research T & C](#)

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Our Offices



Chennai

No. 1, 3rd Floor,
First Crescent Park Road,
Gandhi Nagar,
Adyar,
Chennai – 600 020



Mumbai

Unit – 301, 302, Windsor House, 11th floor, C Wing, ONE BKC,
2, Kolivery Village,
MMRDA Area, Kalina,
Santacruz East,
Mumbai – 400 098

Unit Nos. 1116,
Bandra Kurla Complex,
Bandra East,
Mumbai – 400 051



Delhi

No. 23, 1st Floor,
Community Centre,
Basant Lok,
Vasant Vihar,
New Delhi – 110 057



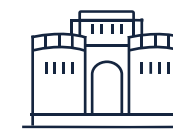
Bengaluru

No. 2, 3rd Floor,
Prestige
Emerald,
Lavelle Road,
Bengaluru – 560 001



Hyderabad

No. 25 & 42, 3rd Floor,
Lumbini Avenue,
Near Preston Prime Mall
Main Road, Gachibowli,
Hyderabad – 500 032



Pune

No. 7/352 1st Floor,
Elbee House,
Boat Club Road,
Sangamvadi,
Pune – 411 001



Ahmedabad

No. 409, 4th Floor,
Venus Amadeus,
Near Jodhpur Cross Road,
Satellite,
Ahmedabad – 380 015



Kolkata

No. 9A-1 & 9B-1,
9th Floor,
No. 95A,
Park Street,
Kolkata – 700 016



Kochi

No.1285 F1, Ground floor,
The Quadrant, MP Pylee Road,
Jawahar Nagar Avenue,
Kadavanthra P O,
Ernakulam – 682 020



Thiruvananthapuram

2nd Floor,
Mankulangara Tower,
Kuravankonam,
Pattom P.O.,
Trivandrum – 695 004



Lucknow

Unit No.6, 3rd Floor
Marigold Building,
Sapru Marg Shahnajaf Road,
Hazratfang,
Lucknow – 226 001



Kanpur

Unit No 205, 2nd Floor,
Imperial Square,
16/105,
MG Road,
Kanpur – 208 001



Spark Global PWM Private Limited

Unit number- GV-00-04-03-BC-24, Gate Village Building
04, Dubai International Financial Centre (DIFC), Dubai, UAE