

Gravita India Ltd

Q1FY27 Result Update

29 Jul 2026

- ✓ Topline growth of 42% YOY due to Copper segment diversification. NPAT grew by 14% YOY (1% above our estimates) driven by a higher other Income.
- ✗ Volume growth of 4% Y-o-Y and flat sequentially due to geopolitical situation tensions.
- ✗ NPAT estimates revised downwards by 16% for FY28E due to Geopolitical tensions in the middle east region.

Long term story still intact. Gravita India Ltd (GRAVITA) will recover in the the lead recycling market once the logistic headwinds get subdued

Rating

BUY

Maintained

1Y Target
Price

Rs. 2,365

Revised from Rs. 2882

CMP

Rs. 1,639

1Y Upside: 44% | 24x FY28E EV/EBITDA

Estimate Update: FY27E Revenue Rs. 6,626 cr (-9%) | FY27E PAT Rs. 472 cr (-10%) | FY28E Revenue Rs. 7,987 cr (-14%) | FY28E PAT Rs. 555 cr (-16%) | Midas valuation multiple decreased from 25x to 24x FY28E EV/EBITDA.

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Spark Result Update Reports – Rebooted!

Outlining the framework from our desk

In our new, rejuvenated approach to publishing fundamental research ideas, we aim to balance a traditional, time-tested framework with a contemporary and hopefully refreshing segue into stock-picking. Accordingly, our Initiating Coverage reports will be presented in five sections: **(1) Business Assessment Scores, (2) Valuation Framework (3) Decision tree and (4) Stock Buzz & Influencing Factors,**

This report is underpinned by three key beliefs: (1) business assessment should be separated from valuation frameworks so that equity research can calibrate the mix objectively when making stock calls; and (2) The decision tree we publish makes that process simple and objective, highlighting the 3 major factors that underpin our recommendation (3) reactions to “buzz” and other factors that influence price action must be identified and given due regard when timing stock calls, particularly in the current environment where information flow is incessant.

Business Assessment Scores

To address the question of whether a company’s business can emerge as a long-term winner, we draw on Porter’s Five Forces framework to examine key aspects such as revenue models, pricing risks, market positioning, and competitive moats. Our financial analysis and estimates are anchored in our assessment of both the company’s current performance and its long-term potential. To ensure that this assessment remains objective and not influenced by subjective judgment, we employ a scoring model that captures the key drivers of business quality across five composite vectors. The resulting scores form the basis of our call on the business.

Stock Buzz & Influencing Factors

The **Buzz Chart** & Liquidity Chart track stock-specific news flow, events, and market activity to help identify **periods of elevated attention or sentiment shifts**, complementing fundamental and valuation analysis.

Valuation Framework

We have often observed how markets can make target multiples appear like the proverbial rabbits out of a hat. To avoid the temptation of retrospectively justifying valuations alongside the broader market, we returned to first principles while designing our Valuation Framework. Anchored in market, peer, and historical absolute benchmarks, our valuation scores incorporate Economic Value Added, return profiles, growth prospects, and leadership positions, mapped against relevant valuation multiples. Ultimately, the central question remains: given everything we know about the business, markets, and peers, does the current pricing appear attractive? This question forms the bedrock of stock-picking in equity research.

Decision tree

A schematic view of what we hinge our stock recommendation on. In our opinion a discerning investor identifies essence of our pitch from a limited, but reasonably exhaustive bunch of factors that can be organized as branches of a tree. The decision tree we publish makes that process simple and objective, highlighting the 3 major factors that underpin our recommendation.

Q1FY27 Results Summary

(In Rs. cr)

P&L	Q1FY26	Q4FY26	Q1FY27	Q1FY27E	QOQ	YOY	Vs Midas estimate
Volumes	53,441	56,208	55,454	59,186	-1%	4%	-6%
Net Revenue	1,040	1,173	1,475	1,610	26%	42%	-8%
RM	841	939	1,221	1,323	30%	45%	-8%
% of Revenue	80.9%	80.1%	82.8%	82.2%			
Gross Margins %	19.1%	19.9%	17.2%	17.8%			-60 Bps
Operating Expenses	98	122	144	143	18%	46%	1%
Employee Exp	45	52	61	54			
Other Exp	54	70	83	89	19%	54%	-7%
EBITDA EX OI	101	112	110	144	-2%	9%	-24%
EBITDA/Tonne	18,845	19,926	19,773	24,330	-1%	5%	
EBITDA Margin %	9.7%	9.5%	7.4%	8.9%			-150 Bps
Depreciation	9	11	14	21			
EBIT	92	101	95	123	-6%	3%	-23%
Finance Costs	6	4	11	16			
Other Income	30	9	48	21			
PBT	116	106	131	128	24%	13%	3%
Tax	23	14	25	23			
NPAT	93	92	106	105	16%	14%	1%
EPS	12.6	12.5	14.4	14.2	16%	14%	1%

Revenue Y-o-Y

42%

NPAT Y-o-Y

+14 %

Volumes vs Est.

-6 %

EBITDA vs Est.

- 24%

Source: Company, Spark PWM Pvt. Ltd.

Q1FY27 Conference Call – Key Takeaways

Business Outlook

- Lead produced at the **Mundra plant** has received **LME registration under the 'GravitaM' brand**, improving global acceptance.
- LME registration enables the company to deliver lead to **all LME-approved warehouses globally**.
- Commissioned **40,500 TPA** lead recycling capacity with a **Rs. 30 crore** investment, funded through internal accruals.
- Management plans to **consolidate the Kathua unit with the Jaipur facility** to improve operating efficiency and reduce costs.
- Copper business integration is progressing well, with operational synergies emerging across procurement, manufacturing and logistics.
- The **29,420 TPA** copper recycling plant remains on track for commissioning within the next 12 months.
- The company plans to establish **scrap procurement yards in developed countries**, where most copper scrap is generated, to strengthen sourcing.
- Around **65% of scrap is sourced internationally**, with **15-20% earlier sourced from the Middle East**, which continues to face supply disruptions.

Financial Outlook

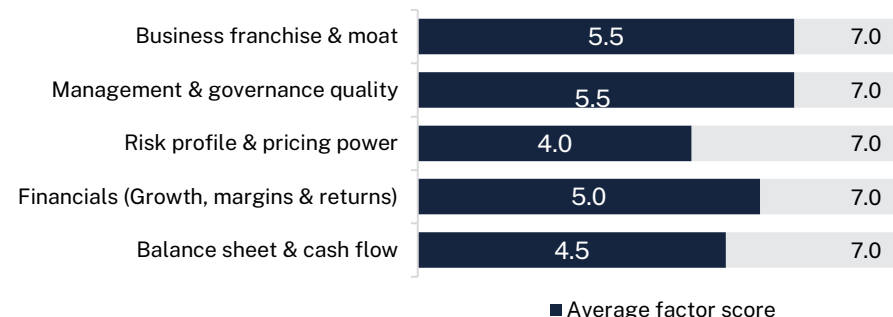
- Lead volumes declined due to **geopolitical and supply-chain disruptions**, primarily affecting scrap availability.
- Management expects **supply disruptions to persist in Q2FY27**, keeping pressure on lead volumes.
- **Lead topline growth** may remain subdued in the near term until raw material availability normalizes.
- Current **Copper EBITDA/tonne** is around **Rs. 55,000**, with gradual improvement expected through better utilization and backward integration.
- Management targets **60% capacity utilization** for the copper business by FY27.
- Better realizations and a higher share of value-added products are expected to offset part of the volume impact.
- Inventory stood at **Rs. 1,040 crore** as of **30 June 2026**.

Gravita India Ltd – Q1FY27 Result Update

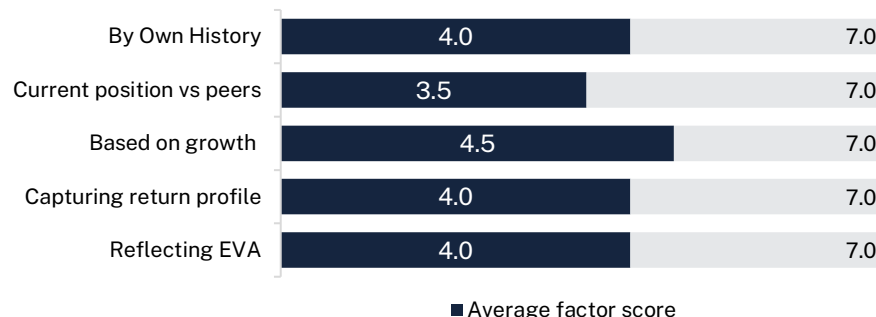
GRAVITA Ltd. - OUR COMMENTARY ON RESULTS

- Q1FY27 Snapshot: Gravita India Ltd (GRAVITA) reported a mix set of earnings.
- Revenue: Rs. 1,475 cr (+42% Y-o-Y, +26% Q-o-Q). EBITDA: Rs. 110 cr (+9% Y-o-Y, -2% Q-o-Q). EBITDA Margins came in at 7.4%(-230 Bps Y-o-Y)
- NPAT: Rs. 106 cr (+14% Y-o-Y, +16% Q-o-Q).
- Despite geopolitical disruptions weighing on Q1FY27, GRAVITA reported a resilient performance, with revenue per tonne increasing 37% YoY and 27.5% QoQ to Rs. 265,986. As freight and other logistics-related costs normalize with improving geopolitical conditions, we expect the company to benefit from stronger operating leverage and deliver healthier incremental margins in the coming quarters.**

Business Assessment Scores*



Valuation Framework*



Financials and Estimates Summary

Particulars (Rs cr)	Revenue	EBITDA %	PAT	EPS (Rs)	ROE %	RoCE %	PE (x)	EV/ EBITDA (x)	Mcap/ Sales (x)
FY24	3160	9.0%	242	35	29%	18%	29	26	2
FY25	3,866	8.3%	310	42	15%	12%	42	40	3.4
FY26	4,265	10.2%	378	51	15%	12%	26	23	2.3
FY27E	6,626	8.4%	472	64	16%	13%	26	22	1.8
FY28E	7,987	9.3%	555	75	16%	14%	22	17	1.5

29 Jul 2026

Industry Diversified Metals

Key Stock Data

Bloomberg	GRAVITA : IN
Shares o/s (cr)	7.4
Market Cap (Rs. cr)	12,096
52-wk High/Low	1950/1267
20D ADV (In '000)	315
Index	Nifty 500
F&O	N

Latest Shareholding (%)

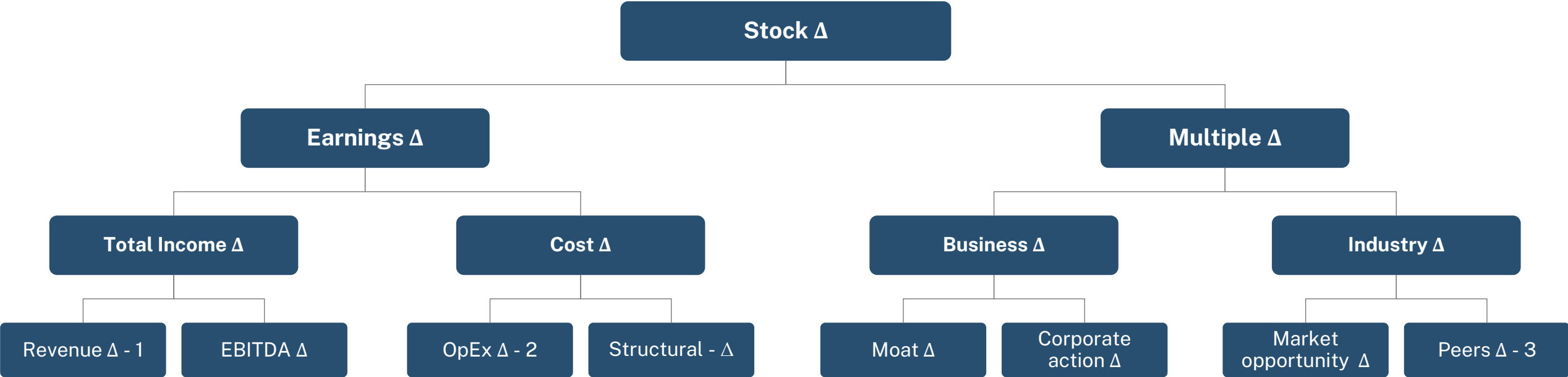
	Jun 26	Mar 26	Dec 25
Promoters	55.9	55.9	55.9
Institutions	18.3	19.1	20.5
Public	25.8	25.0	23.6
Pledge	0.0	0.0	0.0

Stock Performance (%)

	1M	3M	12M
GRAVITA: IN	-1.9	0.8	-9.7
Nifty 500	-1.0	1.5	1.2

Source: Company reports, Bloomberg, Midas Research

Decision Tree – Stock Call



1

Reasoning 1

- We expect volume CAGR of 21% volume CAGR between FY26 – FY28E. Volume growth will be largely driven by lead & Copper segment.
- GRAVITA acquired Rashtriya Metal Industries which was into copper & copper alloys segment. The Company also expanded its lead capacity by 80,300 TPA in Q4FY26 in its Mundra plant.

2

Reasoning 2

- Due to severe logistic issues, freight and forwarding costs escalated in Q1FY27 thus we expect the margins to get hit. Elevated operating expenses will affect margins in FY27.
- We expect the other expenses to rise by 59% in FY27 driven by geo-political crisis. Since GRAVITA is exposed to Middle east region hence the rise in other expenses.

3

Reasoning 3

- GRAVITA is the largest player in the lead recycling space and with the new acquisition of 'Rashtriya Metal Industries Ltd' the company's dependence on lead will come down and will stand firm against peers.
- GRAVITA enjoys dominant 20% market share in the Indian recycling segment, and we believe with new capex commissioned, this will sustain.

Change in Estimates

Context: Estimates revised following the miss in margins in Q1FY27 results.

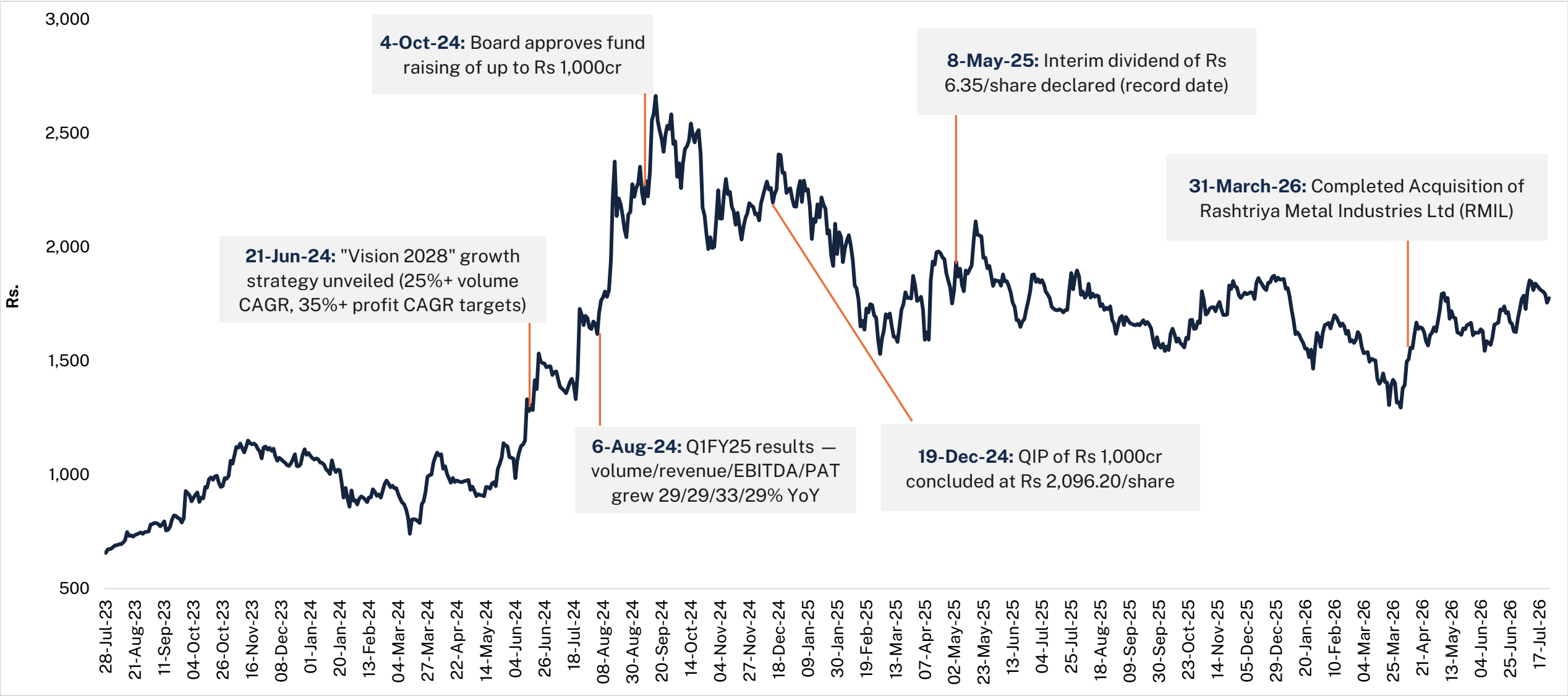
	New Estimates		Old Estimates		Change	
Description (Rs. cr)	FY27E	FY28E	FY27E	FY28E	FY27E	FY28E
Revenue	6626	7987	7246	9246	-9%	-14%
EBITDA	557	744	679	871	-18%	-15%
PAT	472	555	524	661	-10%	-16%

Why estimates are cut : Since GRAVITA has exposure to Middle East in terms of procurement of Raw materials as well as Sales, the entire supply chain has got impacted. Logistic costs have risen to historic highs due to the crisis, so naturally the company's operations will get impacted temporarily but we are very confident of GRAVITA will recover very strongly as they are building own scrapyards in the USA to diversify from the Middle eastern region.

Valuation Summary	Target Multiple	Target EV	1Y TP	1Y Upside
	EV/EBITDA multiple of 24 FY28E EBITDA	Rs. 17,864 Cr	Rs. 2,365	44%
	Changed from 25 FY28E EV/EBITDA	FY28E EV	Incl. dividends	From CMP

Stock Buzz and Influencing Factors

Follow the money



Source: Ace Equity

Financial Summary

Particulars	FY24	FY25	FY26	FY27E	FY28E
Profit & Loss					
Revenue	3,160	3,866	4,265	6,626	7,987
Gross profit	599	694	847	1,141	1,442
EBITDA	283	321	434	557	744
Depreciation	38	29	39	84	130
EBIT	245	292	395	474	614
Other Income	78	112	78	132	94
Interest expense	49	43	25	50	55
Exceptional items	0	0	0	0	0
PBT	274	361	448	555	653
Reported PAT (after minority interest)	242	310	378	472	555
Adj PAT (Excl EI)	242	310	378	472	555
EPS (Rs.)	35	42	51	64	75
EPS (Rs.) (Excl EI)	35	42	51	64	75
Balance Sheet					
Net Worth	838	2,070	2,452	2,924	3,479
Total debt	545	282	733	716	768
Other liabilities and provisions	207	155	224	387	588
Total Networth and liabilities	1,603	2,515	3,416	4,034	4,842
Gross Fixed assets	470	574	789	1,394	2,169
Net fixed assets	342	422	769	1,120	1,765
Capital work-in-progress	43	39	48	48	48
Intangible Assets	0	6	163	163	163
Investments	0	37	30	30	30
Cash and bank balances	115	942	622	539	359
Loans & advances and other assets	1,061	1,061	1,765	1,862	2,078
Net working capital	866	921	1,570	1,526	1,613
Total assets	1,603	2,515	3,416	4,034	4,842
Capital Employed	1,383	2,352	3,185	3,639	4,247
Invested Capital (CE - cash - CWIP)	1,225	1,371	2,515	3,053	3,840
Net debt	430	-660	111	177	409
Cash Flows					
Cash flows from Operations (Pre-tax)	92	330	233	662	679
Cash flows from Operations (post-tax)	43	279	169	579	581
Capex	-98	-107	-215	-605	-775
Free cashflows	-55	172	-46	-26	-194
Free cashflows (post interest costs)	-104	129	-71	-76	-248
Cash flows from Investing	-158	-864	-364	-489	-550
Cash flows from Financing	120	640	178	-67	-2
Total cash & liquid investments	115	942	622	539	359

All figures in Rs. cr

Particulars	FY24	FY25	FY26	FY27E	FY28E
Growth ratios (%)					
Revenue	13%	22%	10%	55%	21%
EBITDA	44%	13%	35%	28%	34%
Adj PAT	19%	28%	22%	25%	18%
Margin ratios					
Gross	19%	18%	20%	17%	18%
EBITDA	9%	8%	10%	8%	9%
Adj PAT	8%	8%	9%	7%	7%
Performance ratios					
Pre-tax OCF/EBITDA	0.3	1.1	0.6	1.2	0.8
OCF/IC (%)	4%	20%	7%	19%	15%
RoE (%)	29%	15%	15%	16%	16%
RoCE (%)	18%	12%	12%	13%	14%
Fixed asset turnover (x)	7	7	5	5	4
Total asset turnover (x)	2	2	1	2	2
Financial stability ratios					
Net Debt to Equity (x)	0.5	-0.32	0.05	0.06	0.12
Net Debt to EBITDA (x)	1.52	-2.05	0.26	0.32	0.55
Interest cover (x)	5	7	16	9	11
Working capital days	103	94	112	90	83
Valuation metrics					
Fully Diluted Shares (Cr)	7.0	7.4	7.4	7.4	7.4
Market cap (INR Cr)			12,096		
P/E (x)	29	42	26	26	22
P/OCF(x)	163	47	58	21	21
EV (Rs.Cr) (ex -CWIP)	7,446	12,892	10,005	12,374	12,483
EV/ EBITDA (x)	26	40	23	22	17
EV/ OCF(x)	174	46	59	21	21
FCF Yield	-1%	1%	0%	0%	-2%
Price to BV (x)	8	6	4	4	3
Dividend pay-out (%)	13%	12%	12%	0%	0%
Dividend yield (%)	0%	0%	0%	0%	0%
Cash as a % of CE	8%	40%	20%	15%	8%

Source: Company, Spark PWM Pvt. Ltd.

Disclaimer (1/2)

Absolute Rating Interpretation

BUY	Stock expected to provide positive returns of >15% over a 1-year horizon	REDUCE	Stock expected to provide returns of <5% – -10% over a 1-year horizon
ACCUMULATE	Stock expected to provide positive returns of >5% – <15% over a 1-year horizon	SELL	Stock expected to fall >10% over a 1-year horizon
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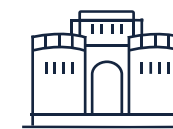
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