

Spark Capital advises Enzen Global on Structured Finance raise

(KKR India provides flexible financing solutions to leading Energy & Environment Company)

Deal Summary:

Enzen Global Solutions (“Enzen” or “Company”) is a leading energy and environment company providing high-end consulting & implementation solutions to utilities across the globe.

KKR India Financial Services & affiliates (“KKR”) has through investment in mezzanine instruments, provided flexible financing solutions to Enzen to support its global growth opportunities.

Spark Capital acted as an Exclusive Financial Advisor to Enzen in this transaction.

As part of the transaction process, Spark Capital was involved in:

- Ideating the opportunity for Enzen and conceptualising the transaction
- Preparing the business plan and marketing the deal opportunity to potential investors
- Conceptualizing and negotiating an efficient deal structure involving multiple entities across different geographies
- Co-ordinating the business, financial and legal due diligence processes for the transaction
- Assisting in finalizing the definitive documents and in closing

About Enzen

Founded in 2006 and headquartered in Bangalore, Enzen is the “global partner of choice” for consulting & implementing programs for utilities across Energy, Gas and Water. It has emerged as one of the few businesses with a demonstrated scale in the Utilities consulting space by virtue of its knowledge-led offerings. Enzen has 11 office locations and employs 3,000+ personnel across 100+ Project locations globally.

Further information is available at www.enzen.com

About Spark Capital

Spark Capital is among India’s leading investment banks, providing a full suite of services encompassing Corporate Finance Advisory, Institutional Equities, Infrastructure Advisory and Wealth Management. Headquartered in Chennai, Spark Capital has offices in Bangalore, Mumbai and Hyderabad. With this, Spark has successfully consummated 29 transactions in the last 36 months aggregating to a total deal value of over USD 1.5 Bn.

Further information is available at www.sparkcapital.in

Best Regards

Team Spark

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